

Toumeni Clovis | Premium Professional Resume (Global China Sourcing & Supply Chain)

TOUMENI CLOVIS

Global China Sourcing Agent | International- Procurement & Supply Chain Specialist

Brand Identity | BLACK WAVE

Your Global Bridge to China's Supply Chain

EXECUTIVE PROFILE

High-caliber International Trade & Global Supply Chain professional with niche specialization in **full-cycle China product sourcing, elite supplier validation, cross-border procurement-strategy, and international vendor governance.**

Possess hands-on commercial experience bridging global enterprise buyers with vetted-, high-quality Chinese manufacturing facilities. Expert in end-to-end procurement lifecycle-management: strategic supplier due diligence, technical product validation, commercial-negotiation, quality assurance oversight, supply chain coordination, and cross-border logistics-execution.

Combines academic mastery of international economics with real-world B2B global-sourcing operations, delivering risk-mitigated, cost-optimized, and market-aligned procurement-solutions for international businesses worldwide.

CORE COMPETENCIES

Global Sourcing & Procurement Strategy

End-to-End China Product Sourcing | Verified Supplier Auditing & Qualification | B2B-International Procurement | Market Intelligence & Product Benchmarking

Supply Chain & Trade Operations

Cross-Border Supply Chain Management | Import/Export Compliance | Logistics & Warehouse-Coordination | Global Trade Route Planning

Commercial & Vendor Governance

Strategic Price & Contract Negotiation | Vendor Relationship Management | MOQ Structuring | Supplier Risk Assessment & Factory Validation

Quality & Technical Assurance

Pre-Production Inspection | In-Line Quality Control | Pre-Shipment Verification | Manufacturing-Standard Compliance Auditing

PROFESSIONAL EXPERIENCE

BLACK WAVE — Global China Sourcing & Procurement Solutions

Founder & Lead Global Sourcing Consultant | 2024 – Present

Founded and scaled a professional international sourcing agency focused on connecting-global importers, SMEs, and trading companies with pre-verified, high-reliability Chinese-manufacturers across electronics, industrial machinery, consumer goods, and general-merchandise verticals.

- Execute **full lifecycle strategic sourcing operations**, including supplier prospecting, factory-vetting, background verification, capability auditing, and compliance validation to eliminate-supply chain risk.

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Deliver tailored product research, technical specification matching, and manufacturer alignment-based on international client requirements and market standards.

- Lead high-level commercial negotiations with Chinese factories to secure optimal pricing, favorable MOQ terms, customized production terms, and exclusive purchasing conditions for global clients.
 - Manage cross-border stakeholder communication, bridging language and technical gaps between overseas buyers and domestic Chinese production facilities.
 - Oversee structured quality control workflows: production monitoring, sample validation, third-party inspection coordination, and final shipment quality assurance.
 - Provide premium China market advisory services, including industry trend analysis, competitive factory benchmarking, and import strategy optimization for global procurement growth.
 - Coordinate end-to-end supply chain logistics, warehousing consolidation, container shipping coordination, and export documentation support for seamless international delivery.
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EDUCATION

LIAONING UNIVERSITY OF TECHNOLOGY | CHINA

Bachelor of International Economics and Trade (In Progress)

Advanced academic training in global trade policy, international market economics, cross-border business operations, and global supply chain architecture.

PROFESSIONAL QUALIFICATIONS

- **HND Higher National Diploma | Logistics & International Transportation Studies**

Specialized credential covering global logistics systems, freight forwarding operations, supply-chain logistics, and international transport management.

LANGUAGE PROFICIENCY

- English | Full Professional Fluency (Business & Executive Level)
- French | Native Bilingual Proficiency
- Mandarin Chinese | Professional Working Business Proficiency (Sourcing, Factory-Negotiation & Trade Communication)

(豆包生成) FOR YOUR COORPERATION