

# Ben Solzi

5 HaShikmim, Or Akiva  
Bensolzi@gmail.com  
+972(0)50-8686439



Linked [in](#)



[www](#)

## Profile

Through various initiatives over the past 15 years, I have culminated vast technical knowledge, commercial awareness and a good understanding of the full development lifecycle. Whether it is working alongside colleagues or working on my own initiative, I can demonstrate a strong ability to achieve targets and perform effectively within high-pressure environments.

## Career summary

### Villar International Plc

October 2022 – Date

#### Business Development Manager

- Overseeing all acquisitions in Israel and Romania to enhance the business portfolio.
- Conducting feasibility studies to all potential acquisitions, whilst assessing their viability and buildability.
- Building a network of agents, local authorities, councils, governmental institutes and potential JV partners.
- Assisting the design development process of all proposed residential and industrial schemes.

### North Anglia R.E

July 2021 – September 2022

#### Business Development Manager

- Managing and overseeing the 'North Anglia Real Estate' group of companies and all their subsidiaries
- Setting up 10 SPV's under the Group of Companies, Business accounts and Funding to 3 entities.
- Acquiring 19 Freehold titles consisting of 63 residential units whilst providing a 12% N.O.I portfolio.
- Liaising and reporting to Investors in Israel, providing quarterly reports and drawdowns.
- Asset Management including overseeing the construction of all sites purchased by the group.
- Managing Staff, Agents, Property Managers, Contractors, Solicitors, Surveyors and industry professionals.

### RPP

July 2019 – July 2021

#### Senior Project Manager for British Land Plc

- Managing the design of the 'Ealing Regeneration Masterplan' consisting of 60k m2 of office and retail space.
- Managing the extension of the 'International House' building to create 20k m2 of offices and event space.
- Project and Cost Management for the extension and refurbishment 'Serpentine Green shopping centre'.
- Project and Commercial Management for the extension of 'Crown Wharf' shopping centre'.
- Client Monitoring for construction and lease negotiations with retailers in 'Kingston Shopping Centre'.
- Fund Monitoring Services for the Construction of an Industrial Park in 'Lupton Rd', Oxfordshire.

### Selina

January 2019 – July 2019

#### Head of Developments UK

Managing the design, planning, construction, procurement, workshop and art teams for all the proposed Selina Hotels in the U.K, whilst monitoring progress against the allocated programme and budget.

**Emmaus Consulting****August 2017 – January 2019****Senior Project Manager**

- **Harrods London** – Managing the design and construction for a £300m refurbishment masterplan, to enhance one of the world's most iconic department stores for the Qatar Investment Authority.
- **ROX Brighton** – Managing the demolition of a heritage site and the erection of 74 residential units.
- **Broadwick Soho** – Overseeing the design, demolition, façade-retention and erection of an Ultra high-end 57 room hotel for the SALT group.

**Mace Group****September 2016 – August 2017****Project Management for Deutsche Bank**

- **Project Infrahub** – Construction Project Management on site to deliver CAT B fit-out for DB's HQ.

**RPS Group Plc / DBK****September 2014 – September 2016****Project / Commercial Management**

- **Somerleyton Road** - Igloo Regeneration, £200m - Procurement, client brief and risk management.
- **Greenwich Peninsula** - Knight Dragon, £500m - Risk, procurement and programme management.
- **New Covent Garden Market** - VSM, £2.5b – PM / QS -Managing and Monitoring design development.
- **Blake Tower** - Redrow Homes, £20m – EA and QS services from inception to completion.
- **3 Mills** - Alumno Developments, £40m - Procurement, tendering, VE, programme and risk.
- **Pop Fields & Holloway Road** - Arsenal, £20m – Development and project management.
- **Enfield Distribution Park** - Graftongate, £200m – Procurement of demolition and enabling works.

**Nofax Enterprises Ltd****June 2013 – September 2014****Development Manager**

- Managing the acquisition and construction of several mixed-use developments in London.
- Producing various feasibility studies for potential development schemes.
- Planning, design, project, and site management.

**Prime Construction & Real Estate****July 2010 – June 2013****Self-employed**

- Construction & Investment Management
- Residential sales, commercial leases and lettings
- Marketing, PR, administration & accounting
- Feasibility studies and acquisitions of various sites in London

**London Apartment Solutions Ltd****March 2009 – July 2010****Head of Sales, Letting, and Valuation Department****Israeli Defence Forces****March 2005 – March 2008**

## **Education**

Kingston University, London, June 2013  
**BSc Real Estate Management** (RICS accredited)  
High Upper Second Class with Honours

RICS APC in Project Management 2016

CSCS Academically Qualified Person

## **Skills**

Languages: English - Fluent, Hebrew - Fluent, Spanish - Basic

IT: M.S Office, M.S Project, Argus, AutoCAD, Revit, Googledocs, Smartsheets, Xero, Quickbooks, Vplans, and various Cloud, Website, Development, Management, Presentation and Financial tools.

## **Project Awards and Acknowledgements**

### **Blake Tower**

- FX International Awards 2016: 'Best Development of the Year' award
- What House Award 2017: 'Best Apartment Scheme' - Gold Medal
- New London Award 2016: 'Conservation & Retrofit' – Shortlisted
- International Design Excellence Awards 2016 – Shortlisted
- Sunday Times British Homes: 'Residential Conversion Award' – Shortlisted
- AJ Retrofit Awards 2017 – Shortlisted
- Blueprint Awards Best non-public Project: Residential – Shortlisted

### **New Covent Garden Market**

- AIA International Region Awards 2018: 'Merit Award for Excellence in Urban Design'
- Great British Market Awards 2017 - 2022: UK's Best Wholesale Market
- London Construction Awards 2018: 'Architectural Design of the Year – Shortlisted

### **Greenwich Peninsula**

- RIBA National Award 2016: 'Best Leisure Scheme'
- RIBA London Award 2016: 'Best Leisure Scheme'

### **Somerleyton Road**

- London Architecture Awards 2016: 'Best Housing Scheme'

### **Pop Fields**

- Metro News: 'Coolest place in London this Summer' (2016)