

MUSSA ABDULRAHIM ABDALLAH

Shipping and Logistics Management Professional

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PROFESSIONAL SUMMARY

Dedicated and detail-oriented Shipping and Logistics Management professional with a strong foundation in supply chain coordination and aquatic product sales. Experienced in optimizing logistics operations and enhancing customer satisfaction while ensuring strict compliance with local and international regulations.

CORE COMPETENCIES & SKILLS

- **Technical:** Customs & Compliance, Supply chain and logistics, Transportation Management Systems, Warehouse Management Systems, Freight Tracking Systems
- **Software:** Microsoft Office Suite (Word, Excel, PowerPoint) & Internet and Computer Applications
- **Soft:** Leadership, Communication, Teamwork, Problem-Solving, Adaptability, Time Management

PROFESSIONAL EXPERIENCE

Sales Representative | Fish Butcher | Dar es Salaam, Tanzania

April 2024 – January 2025

- Welcome and assist customers with selecting fish products.
- Offer advice on fish cuts, preparation, recipes, and cooking methods.
- Weigh and package fish for customers accurately.
- Handle sales transactions using POS systems.
- Upsell products and promote specials or new arrivals.
- Ensure cleanliness and orderliness of the shop environment.
- Handle customer inquiries and complaints while providing product information.

EDUCATION

Certificate of Shipping and Logistics Management

2024 – 2025

Dar es Salaam Maritime Institute (DMI) | Dar es Salaam, Tanzania

PROFESSIONAL DEVELOPMENT & CERTIFICATIONS

- **Supply Chain Management: A Learning Perspective** | Coursera | October 2025
- **Fundamentals of Marketing Strategy** | Coursera | May 2025
- **Supply Chain Logistics** | Coursera | April 2025

LANGUAGES

- **Swahili:** Native
- **English:** Fluent

REFERENCES

- **Seif Juma** | Project Officer, Kilimo Trust | +255 713 128 809 | seifumatz1@gmail.com
- **Ngeze Justine Ngeze** | Entrepreneur | +255 626 899 564 | ngezejustine001@gmail.com