# **Curriculum Vitae**

Avadhesh Kumar Singh SEO Manager Cognegiac Solutions

Present Address: - Shambhavi Apartment, G R Garden 1, GNW 201009

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## **Professional Summary**

Strategic and data-driven SEO Manager with over 15+ years of experience driving organic growth, improving SERP rankings, and maximizing ROI across diverse industries including education, healthcare, IT, Electricals, SMBs, SaaS, ecommerce, and digital media. Expert in technical SEO, content strategy, onpage/off-page optimization, site audits, and team leadership. Adept at leveraging analytics and emerging trends to develop scalable strategies aligned with business goals. Proven success in managing SEO roadmaps for high-traffic websites, leading cross-functional teams, and collaborating with developers, marketers, and executives.

### PROFESSIONAL OUALIFICATION

# **Master of Computer Applications**

Uttar Pradesh Technical University, Lucknow (UPTU)

Post Graduated: 2008

### ACADEMIC QUALIFICATION

- Completed B.Sc. from Bundelkhand University Jhansi (U.P). in 2005.
- Completed 12<sup>th</sup> (PCM) from G.I.C., Banda (U.P) in 2002.
- Completed 10<sup>th</sup> from Saraswati Vidya Mandir, Banda (U.P) in 1999.

### PROFESSIONAL EXPERIENCE

# **SEO** Manager

## Cognegiac Solutions Pvt Ltd - Noida, India (Remote)

Jan 2021 - Present

- Led SEO strategy for national and international clients, resulting in a huge increase in organic traffic and rankings over 4 years.
- Conducted comprehensive technical SEO audits and implemented fixes to improve crawlability, indexation, and site speed (Core Web Vitals compliance).
- Oversaw content strategy and keyword mapping across 5000+ pages; collaborated with content writers to create high-performing evergreen and blog content.

- Managed a team of 5 SEO specialists and coordinated with developers and UX teams to deploy SEO best practices.
- Introduced structured data markup and schema enhancements that improved rich results visibility.
- Built executive-level reports on SEO KPIs using Looker Studio and GA4.

# SEO Manager

## Markup Designs Pvt Ltd - Noida, India

November 2019 - December 2020

- Managed SEO campaigns for US clients in retail, education, eCommerce, finance, and healthcare; consistently improved keyword rankings and organic traffic within competitive markets.
- Developed backlink strategies that improved domain authority and drove referral traffic, using white-hat link-building tactics.
- Delivered comprehensive site audits and strategic SEO roadmaps tailored to business goals.
- Managed a team of 10 SEO specialists and coordinated with developers and UX teams to deploy SEO best practices.
- Conducted training sessions for in-house marketers on SEO best practices and CMS optimization.
- Migrated large websites with minimal traffic loss by overseeing SEO redirects, content mapping, and metadata preservation.

# SEO Manager / European Sales Head

### OgreLogic Solutions Pvt Ltd - Noida, India

November 2015 - November 2019

- Managed SEO campaigns for US & Europe based clients in education, eCommerce, software, staffing, and healthcare etc; consistently improved keyword rankings and organic traffic within competitive markets.
- Developed SEO Roadmaps and backlink strategies that improved domain authority and drove referral traffic, using white-hat link-building tactics.
- Delivered comprehensive site audits and strategic SEO roadmaps tailored to business goals.
- Managed a team of 25 digital marketing specialists and coordinated with developers and UX teams to deploy SEO best practices.
- Managed a team of 8 European sales team and generated business for the agency.
- Conducted hurdles for in-house sales team on business development best practices.

# SEO Team Leader / Business Development Manager

## Infoicon Technologies Pvt Ltd - Noida India

October 2011 - November 2015

- Optimized website pages for USA, UK & Canada based Client sites, contributing to huge increase in organic visibility.
- Performed technical audits and implemented metadata, alt tags, and canonical tags across high-volume pages.
- Performed ORM activities for some clients to improve their digital image over major search engines.

- Researched and tracked keyword performance using Moz, SEMrush, Ahrefs, Search Console and Google Analytics.
- Collaborated with content teams to optimize headlines and content for search engines.

# SEO Executive - Okhla, New Delhi

# Infocom Network Ltd. (Tradeindia.com) – Okhla, New Delhi

Auguest 2010 - September 2011

- Implemented Onpage strategies to their client base and helped with off-page activities to create quality backlinks.
- Performed SEO audits and implemented metadata, alt tags, and canonical tags across high-volume pages.
- Researched and tracked keyword performance using SEMrush, Ahrefs, Search Console and Google Analytics.
- Collaborated with content teams to optimize content for search engines.

# SEO Executive - Noida, India

## Infoicon Technologies Pvt Ltd- Noida, India

September 2008 - August 2010

- Implemented Onpage & Off-page SEO strategies to their client base. I helped with off-page activities like Articles, Blogs, Web 2.0, PRs etc to create quality backlinks.
- Identified powerful keywords to drive the most valuable traffic.
- Researched and tracked keyword performance using SEMrush, Ahrefs, Search Console and Google Analytics.
- It was a learning phase where I have learned about ORM and helped client's on their Reputation repair.

## **Core Competencies**

- Technical SEO & Site Architecture
- SEO Audits & Competitive Analysis
- SEO Roadmaps based on Client's Expectation
- Keyword Research & Content Strategy
- Google Analytics, Search Console, SEMrush, Ahrefs
- Local & International SEO
- Link Building & Digital PR
- Team Leadership & Cross-Functional Collaboration
- Data Analysis & Reporting
- CMS Platforms (WordPress, Shopify, HubSpot)
- Core Web Vitals & Mobile Optimization

### **Awards & Recognition:**

- I have been awarded as **Mr Reliable** in our Annual recognition at OgreLogic Solutions
- I have been awarded as **Best Employee** of the Year 2012 at Infoicon Technologies.

### PROJECTS Handled:

Here are some projects details which I have managed. As per the company policies I can not share the current running project details so I am sharing the previous projects which I have been delivered:

http://firstpersonnews.info/

http://sensatia.com/

http://www.localauction.ca/

http://www.stayyoungamerica.com/

http://oceanlegends.com/

https://www.volvoce.com/india/en-in/ https://www.secondmovement.com/

https://www.boultaudio.com/

https://bahrauniversity.edu.in/

https://www.philips-hue.com/en-in

### PERSONAL DETAILS:

Date of Birth : 14-July-1984

Gender : Male
Nationality : Indian
Marital Status : Married

Father's name : Shri Shiv Prasad Singh

Permanent address : MIG-08, Part-II, Indira Nagar Colony,

Banda (UP) 210001

E mail : addy.singh786@gmail.com

mca.asingh@gmail.com

Mob. No. : 9313409364/9716435985

### LANGUAGES AND COMMON INTERESTS:

Hindi is of course my Native Language; however I've fair command in English. Listening songs, Net Surfing, Watching movies are the most valuable part of mine. Along with these, I belief in GOD and have little bit interest in astrology too.

DATE:

PLACE: NOIDA (Avadhesh Kumar Singh)