

#### Table of Contents

- 1 About Our OEP Team
- 2 Executive Summary
- 3 Our OEP Services
  - 3.1 Project Leadership & Operational Excellence
  - 3.2 Agile Project Management & Scrum Implementation
  - 3.3 Lean Process Improvement & Six Sigma Consulting
  - 3.4 Workflow Automation & Digital Tools Implementation
  - 3.5 Program & Portfolio Management
  - 3.6 Custom OEP Solutions
- 4 Engagement Flow & Deliverables
- 5 OEP Case Studies
- 6 Research & References
- 7 Disclaimers
- 8 Contact & Next Steps

# About Our OEP Team

## About Our OEP Team

Eight Veer Ltd T/A 8veer's Operational Excellence & Project Leadership (OEP) practice comprises project management professionals (PMP®s), Lean Six Sigma Black Belts, and domain experts in business process transformation<sup>1</sup>. Through cross-functional expertise, our team addresses both the technical mechanics of process redesign and the cultural nuances of organizational change. Each consultant brings a track record of implementing frameworks such as Agile, Scrum, Kanban, or Lean—enabling clients to achieve faster project timelines, reduced operational costs, and consistent quality outcomes.

Our collective experience spans manufacturing, healthcare, technology services, and governmental agencies<sup>2</sup>. Whether coordinating multi-year digital overhauls or discrete Lean Kaizen events, our OEP practice emphasizes collaboration, practical training, and metrics-driven assessments to ensure results are sustained long after our consultants step away.

# Executive Summary

# Executive Summary

In an era of global competition and accelerated innovation, operational excellence and robust project leadership have become indispensable for organizations seeking cost efficiency, consistent quality, and scalable growth<sup>3</sup>. Process inefficiencies, unclear responsibilities, and misaligned teams can erode profit margins and hamper strategic initiatives. Meanwhile, projects lacking clear governance often lead to budget overruns, missed deadlines, or underdelivered value<sup>4</sup>.

Eight Veer Ltd T/A 8veer's OEP portfolio addresses these challenges by fusing classic Lean and Six Sigma methodologies with modern practices like Agile and DevOps. This integrated approach offers a systematic way to diagnose operational constraints, design improved workflows, pilot solutions, and scale them across diverse departments<sup>5</sup>. Whether a client needs overarching program management or targeted assistance on a single improvement project, 8veer's consultants focus on driving measurable gains—shortening lead times, reducing error rates, and ensuring top-tier project performance.

# Our OEP Services

### Our OEP Services

#### 3.1 Project Leadership & Operational Excellence

This core service provides overarching guidance on aligning project portfolios with operational improvements. By combining strategic oversight with rigorous execution, 8veer supports leadership teams in initiating, prioritizing, and managing projects that collectively bolster organizational performance<sup>6</sup>. Focus areas often include:

**Project Governance & Stakeholder Alignment:** Clarifying accountability structures and decision-making protocols.

**Performance Metrics:** Defining KPIs that measure both project outcomes and operational benefits.

Change Management: Facilitating cultural shifts toward data-driven collaboration.

#### 3.2 Agile Project Management & Scrum Implementation

Many enterprises seek agility in their project cycles to adapt to ever-evolving customer demands. Our Agile Project Management & Scrum Implementation service introduces iterative development cycles, sprint-based planning, and empowered, self-organizing teams<sup>7</sup>. Key aspects include:

**Scrum Coaching & Training:** Empowering teams to adopt sprint reviews, retrospectives, and product backlogs effectively.

Kanban & Hybrid Models: For organizations needing a mix of iterative and continuous flow processes.

**Velocity & Throughput Optimization:** Using metrics to improve planning accuracy and reduce delivery bottlenecks.

#### 3.3 Lean Process Improvement & Six Sigma Consulting

Grounded in methodologies like Lean and Six Sigma, this service zeroes in on waste reduction, process variation control, and end-to-end operational visibility<sup>8</sup>. Typically, engagements revolve around:

Value Stream Mapping: Illuminating inefficiencies across the production or service delivery chain.

**DMAIC Framework:** Define, Measure, Analyze, Improve, Control—an iterative approach for continuous process refinements.

Root Cause Analysis: Identifying underlying issues behind defects or quality shortfalls to prevent recurrence.

### Our OEP Services

#### 3.4 Workflow Automation & Digital Tools Implementation

Repetitive manual tasks consume valuable resources and create error-prone workflows. 8veer's Workflow Automation & Digital Tools Implementation service analyzes current processes for automation potential, selecting platforms that integrate seamlessly with existing systems<sup>9</sup>. Initiatives might encompass:

**Robotic Process Automation (RPA):** Automating data entry, reconciliations, and routine approvals.

**Collaboration Tools:** Deploying project management or enterprise collaboration software to enhance communication.

Cloud & DevOps Integration: Ensuring that newly automated processes align with broader digital transformation roadmaps.

#### 3.5 Program & Portfolio Management

Organizations juggling multiple projects require a structured approach to resource allocation, risk management, and high-level performance tracking<sup>10</sup>. Our Program & Portfolio Management service ensures that each project not only meets tactical targets but also converges toward strategic imperatives. Elements often involve:

**Portfolio Prioritization:** Rationalizing competing proposals based on ROI, strategic fit, and risk profile.

**Program Governance:** Standardizing reporting and escalation channels across diverse teams or geographies.

**Multi-Project Coordination:** Synchronizing interdependencies, budgets, and key milestones to avoid conflicts.

#### 3.6 Custom OEP Solutions

Recognizing that operational excellence demands adaptability, 8veer offers customized solutions that blend elements of Lean, Agile, Six Sigma, or DevOps as required<sup>11</sup>. For instance, an organization might integrate Lean training with Scrum pilots in their R&D teams while automating high-volume financial processes. Such hybrid engagements align best practices with the client's unique operational landscape, fostering a cohesive transformation.

# Engagement Flow & Deliverables

### Engagement Flow & Deliverables

### 8veer's OEP engagements typically follow a four-step cycle<sup>12</sup>:

#### 1. Diagnostic

We conduct process mapping, stakeholder interviews, and performance data reviews, identifying key pain points and improvement opportunities.

#### 2. Process Redesign

Leveraging Lean or Agile frameworks, our consultants propose revised workflows, standard operating procedures (SOPs), or pilot approaches that target bottlenecks.

#### 3. Pilot & Full Rollout

With leadership endorsement, recommended solutions are piloted on a controlled scale before broader implementation. Adjustments and training sessions ensure staff readiness and buy-in.

#### 4. Sustainment & Continuous Improvement

Dashboards, performance reviews, and problem-resolution frameworks become embedded in daily operations. This final stage fosters ongoing refinements and knowledge transfer.

**Deliverables** often include gap analyses, process maps, step-by-step improvement strategies, training materials, and data dashboards to measure progress. The overarching aim is to empower internal teams with the knowledge and tools necessary to maintain operational gains, even after the engagement concludes<sup>13</sup>.

# OEP Case Studies

#### OEP Case Studies

#### 1. Accelerating Production Cycles in a Consumer Goods Factory

A consumer goods manufacturer struggled with extended lead times and quality inconsistencies. By applying Lean Six Sigma methods, 8veer discovered root causes in machine setups and scheduling inefficiencies. Over six months, process reconfigurations shortened production cycles by 20% and cut defect rates in half. The factory also introduced a daily "huddle board" culture, enabling frontline teams to quickly surface issues and implement countermeasures.

#### 2. Scrum Adoption for a Software Development Unit

A mid-sized tech firm aimed to adapt more swiftly to shifting client demands but lacked structured project management. 8veer introduced Agile ceremonies (daily stand-ups, sprint reviews, retrospectives) and coached team leads on backlog grooming. Within two sprint cycles, feature delivery times dropped by an average of 30%, while stakeholder satisfaction ratings improved significantly. Team morale also benefited, as members gained greater clarity on roles and responsibilities.

#### 3. Digital Workflow Automation in Healthcare Administration

A healthcare provider incurred heavy administrative costs due to paper-based patient intake and manual claim management. Upon analyzing tasks and dependencies, 8veer implemented an RPA solution that automatically verified insurance eligibility and populated claim forms with minimal human intervention. Post-deployment metrics indicated a 40% reduction in processing overhead, freeing administrative staff to focus on patient service and compliance oversight.

#### 4. Portfolio Management Overhaul in a Construction Group

A regional construction group had multiple overlapping projects, often encountering delays and cost overruns. 8veer restructured the client's project portfolio governance, establishing standardized reporting cadences and a centralized risk register. This consolidation led to more accurate resource forecasts and proactive conflict resolution. Consequently, project schedules stabilized, and client satisfaction ratings improved as the firm completed deliverables more reliably.

#### 5. Blended Lean-Agile Model for a Retail Chain

Seeking to modernize store operations and e-commerce fulfillment, a retailer combined Lean process mapping with Agile-driven technology pilots. 8veer orchestrated cross-functional teams to prototype changes (e.g., new picking-and-packing workflows, digital signage in stores). Incremental rollouts, informed by real-time store analytics, cut overhead costs and shortened new feature rollouts for the e-commerce platform. Management credited the hybrid methodology for bridging operational gains with innovative front-end solutions.

#### Research & References

- 1. Project Management Institute (PMI), "A Guide to the Project Management Body of Knowledge (PMBOK® Guide)," 7th ed., 2021.
- 2. World Economic Forum, "Industrial Transformation and Process Innovation," 2022.
- 3. Deloitte, "Operational Excellence in the Age of Disruption," 2023.
- 4. McKinsey & Company, "The Critical Role of Project Governance," 2022.
- 5. Aragon Research, "Hybrid Approaches to Lean, Agile, and Six Sigma," 2021.
- 6. Bain & Company, "Strategic Project Leadership in Driving Sustainable Growth," 2022.
- 7. Scrum.org, "Empiricism and the Scrum Framework," 2021.
- 8. Lean Enterprise Institute, "What is Lean, and How Does It Relate to Six Sigma?", 2020.
- 9. KPMG, "RPA and Automation Trends in 2023," 2022.
- 10. BCG, "Optimizing Program & Portfolio Management for Competitive Advantage," 2023.
- 11. IBM, "Multi-Framework Operational Integrations," 2022.
- 12. Kotter, J., "Leading Change," Harvard Business Review Press, 2012.
- 13. Balanced Scorecard Institute, "Metrics & Dashboards for Continuous Improvement," 2021.

#### Disclaimers

© Copyright 2024 Eight Veer Ltd T/A 8veer 8veer Consulting London, United Kingdom

This document is provided "AS IS," without warranties or guarantees, including but not limited to merchantability or fitness for a particular purpose. It serves as general informational guidance and does not substitute specialized advice for any given situation. The data and insights presented may come from third-party sources. While every effort is made to ensure accuracy, 8veer Consulting disclaims any responsibility for completeness or reliability.

No endorsement is implied by references to third-party services or products. Reproduction or transmission of any part of this document requires prior written permission from 8veer Consulting. Evolving market, regulatory, or technological environments may necessitate revisions to the content herein.

All brand names, trademarks, and service marks belong to their respective owners. For inquiries, please contact us via our Guru.com profile: **[Eight Veer Ltd T/A 8veer].** 

# Contact & Next Steps

# Contact & Next Steps

Operational excellence and robust project leadership are key differentiators for organizations aiming to excel amidst intensifying competition and continuous change. Eight Veer Ltd T/A 8veer's OEP portfolio is tailored to help clients optimize processes, adopt Agile or Lean methodologies, and manage projects or programs with discipline and foresight.

If your enterprise seeks to elevate performance—through streamlined workflows, reduced lead times, cost efficiencies, or improved project governance—we invite you to connect with us through our Guru.com profile: **[Eight Veer Ltd T/A 8veer]**. Our consultants look forward to exploring how best-in-class operational frameworks and project leadership strategies can create immediate and lasting value in your organization.

#### **©veer**