

RESUME

Rajagopalan Jayaraman

Email: rajagopalan.jayaraman@gmail.com

Phone: +91-9600019513



- Supply Chain Management and Theory of Constraints Expert with 30+ years of experience in driving business transformation and operational excellence across diverse industries
- Proven track record in through-put improvement, inventory optimization, business process and efficiency improvements



Core Skills

- Supply Chain Optimization – Application of Theory of Constraints for supply Chain and Operational Excellence
- Business Process Improvement: Business process analysis, maturity assessment, and improvement roadmap development.
- Organization Change Management: Helping Customers Manage “People” side of change in large business and IT transformation projects
- ERP and IT System Implementation



- Experience across Discrete Mfg., Auto, Retail, Engineering, CPG, Cement (Project Environments), Insurance
- Executed assignments in India, USA, Europe, Middle East & Africa



- Customers: Ammann India, Nilpeter India, M&M; Applied Materials; 3M; CEMEX; Malabar Gold and Diamonds, Tolaram Group; Farabi Petrochemicals; StateFarm Insurance;



Customer Engagements

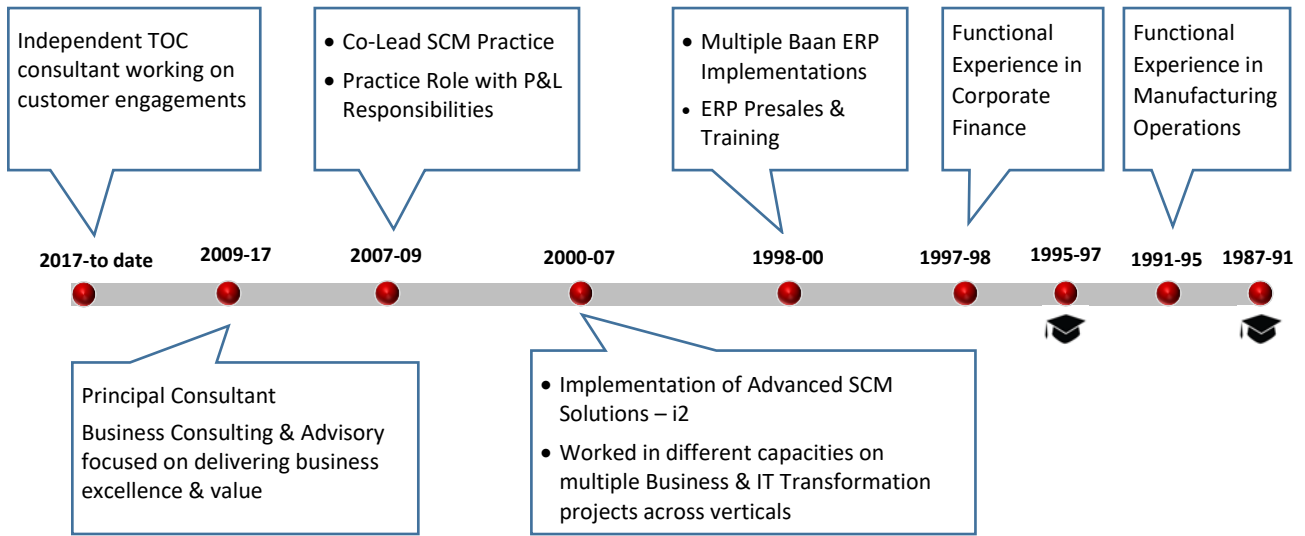
- Applications of Theory of constraints for Supply chain and Operations Improvement
 - a. Ammann India – Leading construction Equipment Manufacturer – Inventory reduction of 15% and through put improvement by 20%
 - b. Nilpeter India – Leading Label Printing Machine Manufacturer – Customer Due Date improvement from 60% to 85%. Throughput improvement by 30%
 - c. Malabar Gold and Diamonds India Operations - 6th Largest Jewellery Retailer in the World - Sales of Fast movers increase by 65%, Reduction in Non-Moving inventory by 25%
 - d. Nelcast India – Leading Tier 1 Auto Component Supplier – Inventory reduction by 15%, Component availability improvement from 70% to 90%.

Business Process Improvement, Strategy formulation

- e. Business process and IT roadmap to align Supply Chain to “Pull” based replenishment model @ Spares Business Unit of Mahindra and Mahindra (Leading Auto Manufacturer)
 - f. Supply Chain Assessment for a leading food and chocolate manufacturer in Turkey
 - g. BPR and Techno Commercial Evaluation of potential ERP / IT solutions @ Farabi Petrochemicals, Saudi Arabia and Tolaram Group, Nigeria
- PMO Consulting for Large capex projects
 - a. PMO Consulting to project manage USD 1.0 billion CAPEX expansion project at Ultratech Cement, India for setting up integrated cement plant (10,000 tpd) and grinding units. Enabled ahead of time project commissioning in 23 months against an earlier best of 25 months.
 - Other Engagements:
 - a. Organization change management for SAP Implementation @ Ingram, USA @ Federal Electricity and water authority UAE
 - b. S&OP and Implementation of Demand Planning Solutions (i2) at 3M, USA,
 - c. Functional and technical Support of Spares Parts Management (i2) at Applied Materials USA
 - d. Worked on multiple business and IT transformation engagements as Project / Program Manager, Lead Business Analyst for different customers, viz ..TRW, GSK, StateFarm Insurance, Church Mutual insurance, Infrassure.



Professional Journey



2017- to date - Independent Consultant
2009-17 - Tech Mahindra Ltd
2001-09 - Tech Mahindra Ltd,
(Formerly Satyam Computer Services Ltd)
1998-00 - Ashok Leyland Information Tech &
Quinnox Consulting
1997-98 - DGP Windsor India Ltd
1991-95 - Bharat Electronics



- BE (Mechanical) from Visvesvaraya National Institute of Technology, Nagpur
- CFA from Institute of Chartered Financial Analysts of India