

Logistics Operations and International Trade Leader

Logistics specialist with 15 years of experience leading operations in national and international logistics, international trade and logistics providers management. Focused on the implementation of strategies and process improvement; through the planning, management and execution of efficiency initiatives and projects, achieving improvements in times, costs and service levels, with efficient management leadership, collaborative work with teams and effective communication with the main parties; establishing strong relationships with clients.

Areas of Expertise

- Warehouses and Inventory.
- International Transport.
- National and International Distribution.
- Custom, Free Trade Zone and Maquila Service.
- Import & Export.
- 3PL/4PL Management and SLA.
- Projects and Business Case development.
- Process improvement and KPIs.
- Control and cost reduction.
- Expense projection.
- Decision making.
- Relationship management.
- Customer Service and attention.
- Provider management.
- Team development.

Professional Experience

**Syngenta S.A Crop Protection,
LAN Global Modes Operator (International Logistics Leader)**

Jul 2020 – Sep 2022

Lead international logistics transport operations for the North of Latin America territory, through the 4PL logistics provider (Maersk) management.

- 50% increase in export service levels from Colombia and Mexico to third-party clients (Overseas Project).
- 20KUSD savings per year in the implementation of the Container Re use project in Colombia, evaluating estimated vs used container volumes.
- Improvements in the import process and supply of tanks and containers to the production plant and warehouse in Mexico.

**Syngenta S.A Crop Protection,
Warehouse & Transport Specialist CAC & Andinos.**

Jan 2019 – Jun 2020

Be responsible for the 4PL logistics provider (BDP) service agreements; defining service improvements for operations and developing efficiency projects.

- 200KUSD savings HOME project. Implementation of a new CEDIS to increase storage capacity and reduce operational risks; participating in the development of the business case to evaluate the benefits of the new project.
- Reduction of customer complaints in Guatemala from 50% to 10%, using data analysis techniques with the 4PL to align the service level agreement with the logistics operational capacity of the 3PL.
- Standardization of the E2E Mexico-Guatemala export process. Creation of the process flow and opportunity analysis.

Lead logistics distribution operations with 3PLs in Colombia, Panama and Guatemala. Guaranteeing that operations were completed on time, quality and customer service.

- Implementation of improvements in local sales logistics operations in Guatemala; through a diagnosis of the operation and implementation of the Effort-Profit matrix to prioritize opportunities for improvement and quick wins.
- Creation of a dashboard for the export process in CAC, focused on the risks of lost sales, alerting the customer service area.
- Reduction of financial phasing from 90 to 30 days in the billing process of the 3PL logistics service in Colombia.

Be responsible for the inventory owned by Syngenta Panama located in the warehouses of Colombia (free zone), Panama and Guatemala; Ensuring compliance with local customs figures, maquila service, physical and SAP inventory policies. Monitor and control compliance with HSEQ, BASC and operational standards by the 3PL.

- Increase in inventory accuracy from 90% to 100%. Global recognition One Dollar Initiative.
- Reduction in batch registration from 54% to 0%.
- Reduction of blocked inventories from 7% to 3%.
- Compliance with max. capacity storage. Monitoring volumes.

Additional Experience

Supply Planner, Nov 2010 – Jan 2012 | ASAP-ASECO (Outsourced employee for Syngenta)

Export Forwarder Coordinator, Jun 2008 – Oct 2010 | AGENCIA DE ADUANA HUBEMAR S.A. NIVEL I – 3PL Syngenta

Export Forwarder Assistant, Jun 2007 – Jun 2008 | AGENCIA DE ADUANA HERMANN SCHWYN & CIA S.A. SIA

Education

Professional in Finance and International Business

Tecnológica de Bolívar University. Cartagena, Colombia. 2008

Logistic Management Specialization

Escuela Naval Almirante Padilla. Cartagena, Colombia. 2010

Languages

- Advance level English

Certifications

- Project Management OPEX Certification Level 1. 2020
- BASC International Standard Course V5-2017. 2019
- Influencer course. 2018
- 7 Habits of Highly Effective People Course. 2017
- Active and assertive communication course. 2016

Software

- Experience in ERP SAP R3, ARIBA, GT Nexus and Intermediate Excel.