

# James Q. Bobal

Fractional Controller • Financial Operations • Compliance • Reporting Systems  
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## Summary

Accounting professional with extensive experience in financial operations, compliance, cost analysis, and controller-level support. Strong background in building organized systems, improving reporting accuracy, and supporting business leaders with practical financial insight.

## Knowledge Areas

- Fixed Assets
- Financial Statement Preparation
- GAAP
- Key Performance Indicators
- Cost Accounting
- Account & Bank Reconciliation
- General Ledger
- Audit
- Inventory Control
- Budgeting & Forecasting
- Variance Analysis
- Tax

## Professional Experience

Southwestern Financials LLC, Houston, TX

12/2012-Current

### ***Fractional Controller, Owner***

- Manage bookkeeping, compliance, and tax activities while advising clients on workflow improvements, reporting structure, and financial efficiency.
- Create reconciliation frameworks and audit toolkits that integrate QuickBooks and Excel, improving data accuracy, accelerating close cycles, and strengthening financial visibility for clients.

Spec's Wine, Spirits & Finer Foods, Houston, TX

02/2023-04/2024

### ***Assistant Controller***

- Served as Accounting Department Head and Compliance Officer responsible for IRS and state tax filings, including Texas sales tax, out-of-state tax issues, 940/941 payroll returns and inputs supporting the 1120.
- Managed a three-person accounting team (AR clerk, junior accountant/inventory clerk, senior accountant/GL clerk); oversaw all AR, GL, inventory and revenue processes.
- Led the sales tax audit and financial audit preparation; ensured compliance and provided all audit support documents, with final sign-off by the Controller.
- Overhauled the entire AR and revenue workflow by rebuilding register files, summary files and financial statement tie-outs using advanced Excel (nested IFs, lookups, pivots).
- Built quarterly labor-cost analytics for executive management, enabling visibility into a 4,000+ employee workforce; implemented Visual Lease processes and completed ASC 842 lease-accounting conversion.
- Created Power BI dashboards giving real-time labor and cost metrics across 200+ Texas stores, improving operational visibility and decision-making.
- Identified and recovered vendor overcharges of \$28K total (\$16K and \$12K findings) and regularly negotiated with major overhead vendors to prevent cost inflation.

STI, Georgetown, TX

01/2018-09/2018

### ***Operational Controller***

- Supervised all accounting operations for over \$20 million gross, month end, quarter and yearly closings.
- Provided cash and treasury management, including overseeing reconciliation of banking activity, revenue, credit card processing and sales tax returns.

- Reconciled over \$500,000 in balance sheet items and reducing all threats to the income statement
- Improved compliance of the Accounting Department and financial operations for prior years by leading teams focused on account reconciliation and correcting accounting system errors

Epicor, Austin, TX

03/2017-09/2017

***Cost Accountant***

- Reconciled and analyzed \$4.5 million of FIFO inventory; Prepared the analysis of inventory variances and drove operations to clean up reconciling items.
- Reduced balance sheet exposure by performing account analysis and booking entries; Reconciled fifty four balance sheet accounts.
- Posted all inventory and cost transactions; maintained amortization schedules and booked respective entries; worked with revenue and costs to ensure proper recording of deferrals.

Flex, Austin, TX

09/2013-03/2017

***Financial Cost Accountant***

- Reconciled \$120M in capital assets; maintained depreciation schedules; forecasted capital projects up to \$15M and prepared cash forecasts for capital payments. Conducted full inventory of 3,000 assets and resolved a \$30K discrepancy during an inter-company transfer.
- Led financial audits with zero findings; enforced financial controls and managed quarterly reviews for segregation of duties. Streamlined approval workflows via SharePoint, cutting audit fees by \$25K.
- Consulted global operations on an automated inventory and expense reporting process for business unit managers; selected to participate in three Kaizens and one Shingi event for lean finance and six sigma projects.
- Controlled price tables for inventory and ensured revenue recognition was in accordance with new customer contracts; assisted program management with quoting new business; implemented Quote vs. Actual Analysis system to forecast new business and measure current volumes for claim opportunities.
- Key finance lead during migration from SAP to BAAN; served as Campus Key User and SME for the support teams (GL, fixed assets, inventory, AP/AR); maintained inventory standard cost tables and bill of materials; audited the inventory cycle count process and ensured adjustments were recorded properly.
- Streamlined month-end close, reducing cycle time from four days to two; performed variance analysis and prepared controller reports.

**Technical Skills**

- Epicor, BAAN, SAP, Oracle and QuickBooks
- Microsoft Excel, PowerPoint, PowerBI, Access, SharePoint and Visual Basic
- n8n (AI Agents), Visual Lease, Business Objects, Python, SQL and HTML

**Education**

Texas A&M University - College Station, Mays Business School

Bachelor of Business Administration, Finance

Graduated May 2009

The University of Phoenix

Masters of Science in Accountancy

Graduated February 2014