

Michael Todaro

2467 Michele Jean Way Santa Clara, CA 95050
+1 (669) 293-9551 michael.f.todaro@gmail.com

Summary of Qualifications

Product and Program Management leader with experience bringing software and hardware products in aerospace, defense, automotive, robotics, and consumer electronics to market and building the processes and teams to do it. I am passionate about managing new products through their full lifecycle while simultaneously building the infrastructure required to maximize the efficiency of the product team delivering them.

Areas of Strength

- ◆ Product and Program Management
- ◆ Project Planning and Control
- ◆ Business Process Implementation
- ◆ New Product Introduction and full Product Lifecycle
- ◆ Requirements Development
- ◆ Subcontractor and Vendor Management

Selected Professional Experience

TODARO SOLUTIONS LLC – San Francisco, CA: August 2023 - Present

Owner/Self-Employed

Product and Program Management Professional Services company servicing start-ups and small businesses, including:

- Building, Managing, and Coaching Product or Program Teams
- Implementing Product or Program Management Processes and Tools
- Providing fractional support for Product or Program Management activities

SEISMIC – Menlo Park, CA: April 2018 - Present

Vice President of Product

Responsible for bringing the first generation of a robotics-integrated soft exosuit - including the software and data components - to market, developing the requirements and use cases for a Worker Safety application, and defining and managing the product management process.

Senior Program Manager, Engineering

Delivered three generations of hardware for robotics-integrated clothing for the consumer market, from requirements definition through validation, including user acceptance testing. In parallel, created and managed the engineering development process.

OPENTRONS LABWORKS – New York, NY: April 2021 – August 2023

Senior Product Manager, Hardware

Responsible for gathering requirements, setting strategy, and managing the roadmap for robotic lab automation hardware products within the Opentrons ecosystem, as well as guiding the design and validation process and coordinating the product launch.

- Brought the first-generation Heater-Shaker module to market in September 2022.
- Brought the second-generation Thermocycler module to market in April 2023.

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Selected Professional Experience (continued)

TESLA – Fremont, CA: November 2015 - April 2018

Staff Program Manager, Service Operations

Responsible for the full lifecycle management and delivery of all digital products, projects and related activities that fall within the scope of External Body Repair and Service Supply Chain, including:

- Service Bill of Materials (SBOM)
- Warehouse Management System
- Electronic Parts Catalog
- Transportation Management System

SPEC OPS TECHNOLOGY UK– Cambridge, UK: April 2015 - November 2015

Mission Systems Program Manager, Aerospace Systems

Responsible for the design, development, delivery, integration, and test of the airborne mission systems for a complex aerospace integration program.

SPEC OPS TECHNOLOGY LLC – Jackson, NJ/Bergen op Zoom NL: June 2012 - April 2015

Operations Manager and Deputy Program Manager, Aerospace Systems

Managed business operations and program management activities for a complex aerospace integration program, including management of multiple global subcontractors.

AGT INTERNATIONAL – New York, NY/Zurich CH: August 2010 - June 2012

Project Officer, Office of the President of Projects and Integration, Global Delivery

Used as a temporary project management resource to perform a wide range of activities for several global projects. Tasks included budget and scheduling, risk management, document control, and proposal review.

Research Analyst, Strategic Initiatives

Provided business development research and analysis in support of the executive business, capture, and presales teams.

Education and Certifications

CORNELL UNIVERSITY – Ithaca, NY
Bachelor of Arts, Government

CERTIFIED ASSOCIATE IN PROJECT MANAGEMENT (CAPM)
Project Management Institute

PRODUCT MANAGEMENT CERTIFICATE
Cornell University

Organizations and Affiliations

CAL STATE EAST BAY (CSUEB)
Advisory Board Member 2022