

Contact

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Top Skills

Oil/Gas
Engineering
Completions

Languages

French (Native or Bilingual)
English (Full Professional)
German (Limited Working)
Arabic (Native or Bilingual)

Certifications

Verified International Academic
Qualifications
Safety Systems
Achieving Success Through Human
Relations Skills

Wissem Ben Ali

Co-founder and COO at FranchiseLab
Tunis, Tunisia

Summary

With over 13 years of experience in the Oil & Gas Industry, I have enjoyed working in the Energy Sector at one of the best Service Companies in the World. I have started in the field and had the chance to visit several Customer Installations offshore and onshore. Then I moved to the office where I covered different positions in Sales, Operations and Technical Support. My last position in the sector was as a Resource Manager.

In 2022, I have started a new adventure as an entrepreneur in a different and exciting Industry. It's extremely challenging, but I'm enjoying every bit of it.

Experience

FranchiseLab
Co-founder and COO
April 2022 - Present (1 year 1 month)
Tunis, Tunisia

Baker Hughes
13 years 9 months

Resource Manager
January 2020 - October 2021 (1 year 10 months)

In charge of Tunisia CWI Sales, Operations and P&L. Manage the execution of jobs and fulfilment of customer orders. Manage the Inventory and Assets fleet. Supervise local sales and operation team to ensure activities are executed in a timely manner, Personnel Qualifications are met and Company policies and values are adhered to.

Account Manager
March 2017 - December 2019 (2 years 10 months)
Tunisia

In charge of Tunisia Accounts, providing commercial and technical advice. Elaborate commercial and technical offers and tenders. Manage the execution of jobs and orders. Contribute to the development of future businesses.

Technical Support Manager

December 2015 - February 2017 (1 year 3 months)

Tunisia

Supervise a Team of Engineers to Provide Technical Support for CWI Operations Team and Customers.

Technical Support Engineer

August 2015 - November 2015 (4 months)

Tunisia

Provide Technical Support for Completion Operations Team and Customers. Elaborate Procedures for Workshop and Field Operations. Conduct Investigations for Equipment Failures and Anomalies. Perform Technical Presentation (in-House Training) and for Customers. Elaboration of Technical Proposals for Tenders.

Operations Coordinator

August 2014 - July 2015 (1 year)

Tunisia

Provide Usual Technical Support, elaboration of Technical Proposals for Tenders.

Coordinate offshore and onshore Completion Operations for Customers in Tunisia. Organize Equipment and Personnel Mobilisation and Schedule for flawless job execution. Organise Equipment ordering, Pre-job Preparation and Personnel Briefing. Assist to Customer Pre-job Meetings, Ops meetings. Organise Post-job meetings, De-briefing and Feedback Sharing.

Coordinated Jobs for BG, ENI, PA Resources, Pioneer, OMV, Winstar, Perenco, Storm Ventures...

Applications and Sales Engineer

May 2012 - July 2014 (2 years 3 months)

Tunisia

Provide Technical Support to the Completion Team and Customers. Elaborate Completion Designs through Metallurgy choice, Stress Analysis... and required SOW. Give advice on potential improvements of the Design.

Provide Completions Deployment procedures for critical Completion Installations. Provide real time Technical Support and advice for Customers during Completion Deployments, assist to Customers Ops calls and give live Troubleshooting.

Elaborate Cased Hole and Open Hole Completions Technical proposals for Tenders. Provide accurate Technical Data with respect of SOW, with additional advice for potential improvements.

Field Engineer

February 2008 - April 2012 (4 years 3 months)

Tunisia

Execute and supervise Offshore and Onshore Completion installations, mainly Cased Hole Completions including Dual String Completions, Multi-zone Single String Completions.

Offshore Installations: BG (Miskar, Hasdrubal), PA Resources (Didon)

Onshore Installations: ENI (Oued Zar), OMV (Anaguid), Pioneer (Jenein North), Winstar (Chouech), Storm (Bir Ben Tartar)

Education

National School of Engineers of Sfax - TUNISIA

Master's degree, Mechanical Engineering · (2004 - 2007)

Preparatory Institute for Engineering Studies of Nabeul

Bachelor of Technology (B.Tech.), Engineering Technology,

General · (2001 - 2004)

Pioneer School of Sousse

Bachelor's degree, Technology · (1999 - 2001)