

R E S U M E

FOYSAL-AL-SOHEL

Personal Information:

Present Address: Rajshahi Krishi Unnayan Bank, Jumarbari Branch, Gaibandha.

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01717-287916

E-mail: foysal_fe@yahoo.com



Career Objective:

Working in a challenging position of a vibrant organization, where I can meet organizational goals and expectations through my reliability, creativity, dynamism, perseverance and thereby lead by example and to exchange value with the organization.

Educational Background:

Degree	Year of Passing	Educational Institution	Result	Concentration
BBA	2013	Business Administration Discipline, Khulna University, Khulna.	GPA: 2.78	Bachelor of Business Administration (Marketing)
HSC	2007	Kazi Alauddin College	GPA: 5.00 (A+)	Business Studies
SSC	2005	D.K.M.L High School	GPA: 4.25 (A)	Business Studies

Employment History:

2) Officer, Rakshahi Krishi Unnayan Bank. (November 22, 2016 - Continuing)

272, Banolata R/A, Rajshahi

Job Responsibilities: Providing financial services to the customers cordially, opening new accounts, crediting & debiting relative accounts, maintain the controlling as well as balancing registers and following other orders from the controlling officers.

2) Territory Officer, Dabur Bangladesh Ltd. (October 16, 2014 – October 05, 2015)

House no. 10, Road No. 28, Block -K, Banani, Dhaka. – Dept: Marketing and Sales (FMCG)

Job Responsibilities: Developing good distributor network to ensure market share, achieving the given target by volume & by value, making proper planning of effective sales & promotion, submitting effective reporting through proper channel, submitting competitors activities & setup trial & demo, lead the sales team to achieve respective sales target.

Workshops and Trainings:

Participated in the following workshops and trainings:

1. Workshop on “**Brand New**” organized by Business Administration Discipline, KU.
2. “**World Marketing Summit-2012**” arranged by world renowned Prof. Philip Kotler.
3. Workshop on “**DREAM! DARE! DO!**” organized by The City Bank Ltd. in association with emc (enroute management consulting).
4. “2nd Regional Conference on Disaster Risk Reduction and Climate Change Adaptation”- Organized by JJS - CSS AVA Center Khulna.

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Interpersonal Skills and Competencies:

- Computer Expertise:
 - Expert in Microsoft Office (Word, Excel, PowerPoint), SPSS, Adobe Photoshop and other necessary software to continue organizational functions.
 - Have a wide knowledge in Internet and e-mail applications.
- Language Proficiency:
 - Excellent command over appropriate use of words and fluency in English
 - Fluency in Bengali as mother tongue
 - Basic command over Hindi.
- Rich presentation skills incorporating in depth business analysis.
- Excellent analytical ability with broad conceptual knowledge over business.
- Enthusiastic and uncompromising work ethics with precision and efficiency.

Extra Curricular Activities:

1. Champion of annual carom tournament – 2013, arranged in Khanbahadur Ahsanullah Hall, Khulna University, Khulna.
2. Played an active role in a campaign titled “Vote for the Sundarbans”
3. Arranger of Annual and occasional sports events in my Union.
4. I was one of the schedulers and reporters of “2nd Regional Conference on Disaster Risk Reduction and Climate Change Adaptation”- Organized by JJS - CSS AVA Center Khulna.
5. I was a proud member of Scout team in my school.

Achievements:

1. Got primary and junior scholarship in school level & board scholarship for HSC result.
2. Got the first prize in General Knowledge competition at high school in upazilla level.

Interests:

Sales, Marketing, Management, Supply Chain, Branding, HRM and International Business.

Personal Profile:

Name	: Foyisal-Al-Sohel	National ID	: 8714771491592
Father's Name	: G.M. Sikandar Ali	Blood Group	: 'AB+' ^(ve)
Mother's Name	: Jesmin Hena	Sex	: Male
Date of Birth	: November 26, 1989	Height	: 5'8"
Religion	: Islam (Sunni)	Marital status	: Married
Nationality	: Bangladeshi (By Birth)	Weight	: 65 kg
Permanent Address	: Vill: Lakshminathpur; Post: Moutala; P/S: Kaligonj; Dis: Satkhira		

References:

Tarun Kanti Bose

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Business Administration Discipline,
Khulna University
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Signature