DONNA MARIE A. THARMALINGAM

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EDUCATION

Bachelor of Science in Medical Laboratory Science (2013 to 2018) South SEED-LPDH College Leadership Awardee

Doctor of Veterinary Medicine (2005 to 2010) University of the Philippines – Los Baños College of Veterinary Medicine Undergraduate

Secondary Education (2003 to 2005) Bader International School – Jeddah, Saudi Arabia Valedictorian, Leadership Awardee 2003 to 2005

Primary Education (1999 to 2000) Jeddah Reef International School – Jeddah, Saudi Arabia First Honorable Mention

WORK EXPERIENCE

Founder & Co-Owner BEE Marketing Solutions PH

- Logo & Branding
- Content Creation (Writing & Publication Materials)
- Marketing Plan & Strategies
- SEO/SEM
- eCommerce Site Building & Management
- Web Development (WordPress, Wix, and Shopify)
- Application Development
- Overall Site Management
- Copywriting
- Content Writing (SEO & P24)

Freelance (2006 to Present) Content Writing

Niche Press Sites Content Writer
 Created content for this particular company using SEO and P24 Writing
 Styles for several websites and niches.

- Fashion & Beauty Article Writing Created SEO content for Beauty Website
- ACT Exam Questionnaires
 Created mock-exam questions for ACT Online Review Portal
- Dog Breeding & Genetics
 Created SEO content for Breeder's Website
- General Facts
 Created content for Random Facts Website

Social Media Marketing & eCommerce

- Branding & Content for Various Local Businesses in the Philippines
- Branding, Content & Site Management (WordPress) for Dog Breeder's Business based in the US (www.arrowtpets.com)
- Branding, Content & Site Management (WordPress) for Dog Breeder's Business based in the US (www.rafterepups.com)
- Branding, Content & Site Management (Shopify) for Pet Supply Business based in the US (www.ourpuppy.com)
- Branding, Content & Site Management (Wordpress) for Adult Application based in Canada (<u>www.ignitedesires.com</u>)

Owner

Beginner's World Learning Center (2017 to 2021)

- · Overall operations management
- Hiring and recruitment
- Social Media Marketing
- Lead Generation

Medical Intern

Las Pinas Doctor's Hospital

- Clinical Chemistry
- Microbiology
- Hematology
- Blood Banking
- Clinical Microscopy
- Pathology

Marketing Associate

SurePro Solutions Incorporated – Dassault Systemes (2012 to 2013)

- Provide administrative support including; data entry, cold calling potential clients, assisting in training classes
- Overall social media manager; concept, layout and design of marketing materials.
- Event planning and coordination.

Basic CAD Training

Process Associate Genpact LLC (2010 to 2012)

- Customer care representative (Tier I)
- Assist in bound call clients for card activation, reporting lost and stolen, fraud and card account inquiries (account balance and transaction history)
- Escalations (Tier II)
- Handle escalated calls from Tier I agents.

SKILLS

Basic Computer Troubleshooting (Microsoft and OSX)
Photography (Manual and Digital)
Layout & Design (Photoshop, Canva)
Video Editing (Final Cut, iMovie, After Effects)
Photo Editing (Photoshop, Canva)
Microsoft Office (Word, Excel, Powerpoint, Publisher)
Google Documents (Docs, Sheets, Slides, Forms)
CRM (Active Campaign, Streak)
eCommerce (Shopify, Amazon)

SEMINARS, CONVENTION AND TRAININGS ATTENDED

Freelance Academy
eCommerce Course (April 2022)
Amazon FBA/FBM
Helium 10
Jungle Scout
Online Arbitrage
Shopify
eBay

Freelance Academy
Virtual Assistant Course (April 2022)
Social Media Marketing
Content Creation
Lead Generation
SEO
Wordpress
Facebook Ads

Freelance Academy
Real Estate Virtual Assistant (April 2022)
Administrative Tasks

Social Media Marketing Listing Management Transaction Coordination CRM

ESCO Corporation Seminar on Laboratory Biosafety (January 2018) Attendee

Zaife Corporation Seminar on Phlebotomy (February 2018) Attendee

Rhumba Incorporated Seminar on Sysmex Machines (May 2018) Attendee

Medical Technology Alliance for Integral Developments "Got Grit" by Vanessa Leslie Rivera RMT (September 2017) Organizer/Attendee

Philippine Association of Medical Technology Students 7th National Convention (February 2015) Officer/Deligate

Research Institute for Tropical Medicine "Uses of Mosquitoes in Research" by Estrella Irlandez Cruz (September 2014) Organizer/Attendee

South SEED-LPDH College – Community and Public Health *Kalusugan ni Baby, Alaga ni Mommy* Seminar (March 2014) Speaker

Philippine Association of Medical Technology Students 6th National Convention (February 2014)
Deligate

Dassault Systèmes SolidWorks Solidworks Sales Professional Certification (December 2012)

Upwork (2011)
Telephone Etiquette Certification

Genpact Philippines
Green Dot
Tier 2 Final Assessment and Role Play Certification (July 2011)

AWARDS AND RECOGNITION

South SEED-LPDH College Leadership Award (June 2018)

South SEED-LPDH College Leadership Award (February 2017)

South SEED-LPDH College Collaboration Award (March 2015)

SurePro Solutions Incorporated
Dassault Systèmes SolidWorks
First Marketing Personnel to Pass CSSP Exam (December 2012)

UpWork (2011)

Top 10% International Ranking - Office Test Skills
Top 20% International Ranking - English Vocabulary Test

Top 30% International Ranking - Customer Service Test

Genpact Philippines Green Dot Outstanding Process Associate (August 2010)

Genpact Philippines
Green Dot
Top Agent CSAT Survey for Customer Support (September 2010)