

OBJECTIVE

An enthusiastic professional seeking a challenging position within a dynamic and progressive organization. Eager to contribute with strong interpersonal skills, customer orientation, and problem-solving abilities while supporting the organization's development goals.

CONTACT

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EDUCATION

- Bachelor in Electrical Engineering – INDUS UNIVERSITY
- INTERMEDIATE (ENGINEERING) – SRE MAJEED COLLEGE
- MATRICULATION (SCIENCE) – SSC BOARD

CORE COMPETENCIES

- Excellent communication and interpersonal skills
- Strong customer orientation
- Ability to work independently and handle problems efficiently
- Energetic and self-motivated
- Adaptability and flexibility in a fast-paced environment

PERSONAL INFORMATION

- **Date of Birth:** 14/09/2000
- **Languages:** English, Urdu
- **Marital Status:** Unmarried
- **Religion:** Islam
- **Nationality:** Pakistani

Rabbeya Zahid

SALES MANAGER

Over 8 years of experience, I have successfully led dynamic sales teams and driven consistent revenue growth in fast-paced environments. My expertise lies in developing strategic sales plans, cultivating client relationships, and leveraging data-driven insights to optimize performance. With a customer-centric approach and a track record of exceeding sales targets, I am passionate about empowering teams to achieve success and foster long-term business growth.

EXPERIENCE

SALES MANAGER AT OSITS PVT LTD.

Mar 2024 to till date

- Upscale the Hardware and Software / application sales
- Strategy and Planning for the targets
- Managing Sales Team
- Worked and manage the Sales funnel

SENIOR SALES EXECUTIVE AT TCURVE

2.5 years

- Large scale of projects deployment on client
- Coordination with the users and translate the business logics

BRAND MANAGER AT BRANDH2O

2 years

- Developed and executed strategies to enhance business opportunities.
- Managed client relationships and business partnerships
- SALES FUNNELS AND DERIVE THE SALES TEAM

SALES EXECUTIVE AT PIXELS NATION PVT LTD

1 year 3 months

- Led the sales team and provided mentorship to junior staff.
- Played a key role in boosting sales by 15% through tailored sales strategies
- Managed different client's accounts simultaneously

SALES REPRESENTATIVE OFFICER AT ZYLTECH SOLUTION

1 year

- Assisted in executing sales campaigns and tracking performance metrics.
- Engaged with clients to ensure successful service delivery.
- Customer's feedback reporting
- Dashboarding of Sales Targets
- Handled Customer Complaints

CUSTOMER SALES REPRESENTATIVE AT IBEX LTD

8 months

- Handled outbound calls and chat successfully increased lead conversions.
- Built and maintained customer relationships to drive repeat business.