

## Способы связаться

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(LinkedIn)

[faro.capital/etlc](http://faro.capital/etlc) (Company)

## ОСНОВНЫЕ НАВЫКИ

Investors Relations

negotiation

Start ups

# Segey Baiev

Investor Relations – Moxisa OU

## Общие сведения

We're excited to help fellow companies, projects and startups sell and fundraise by fully leveraging the value in their networks

We are happy to help Investors save time on the analysis and selection of companies for investments.

Sell side advisor.

Maximizing Value through well-crafted positioning, proactive preparation, expert negotiations and focusing on Investors priorities  
Finding best fit, acquirers, investors and synergies from our relationships across the globe. Enhancing certainty of closure by thorough planning, anticipating issues and understanding of the acquirer's strategic goals. Accelerating speed to closure by running tightly controlled processes replete with effective counterparty management, understanding of contentious issues and proactive addressing of non-financial conditions.

Buy-side advisory.

Influence clients' inorganic strategies based on market activity and asset availability. Provide an objective assessment of potential targets and their fit within the client's strategy. Structure transactions based on the strategic, tax and integration objectives. Recommend valuations based on current market trends, knowledge of investors' strategic imperatives, financial case and competitive dynamics.

Provide proactive Due Diligence support along with legal and accounting advisors, to ensure an efficient and comprehensive process. Be Single Point of Ownership and to program manage multiple tracks of work to ensure speedy transaction closure.

Now we Have Opportunity of Profitable Investments in CIS Railway Logistics in 2019. Looking for a equity investors, venture capital or business loan for companies and projects.

More info and my contacts in the site, fell free to contactme.

<https://faro.capital/>

Thanks, Serge

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## Опыт работы

### Moxisa OU

Investor Relations

май 2017 - Present

Estonia

MOXISA OU is a holding company that own and manages sectoral production assets in Ukraine .

### Faro Capital LLC

Investor Relations

июнь 2019 - Present

Kiev Region, Ukraine

Faro Capital is Proven Investment opportunities and Projects of the for PE funds, VC and other institutional investors.

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## Образование

Donetsk State Academy of Management

Bachelor , Management of International Business · (1996 - 2001)