**John A. Miller** Home: (608) 524-6253

1521 Gavin Court Mobile: (608) 434-4150

Reedsburg, WI 53959 **Career Summary**  millerj.2092@gmail.com

I have been fortunate to gain a variety of experience throughout my career. I have created innovative software and guided teams of talented people while learning sales, computer science and entrepreneurship. I am an avid learner and appreciate intellectual challenges. I would love to find an employer with new opportunities and new learning experiences for me while providing true value for them in return. I look forward to creating new things while mastering my management and mentoring skills.

**Skills Summary**

Leadership Process Improvement System Integration Creativity Sales

Innovation Software development Networking & Hardware User Support Planning

Mentoring Troubleshooting Research & Analysis Coaching Project Management

**Professional Experience Summary**

Leadership - Mentoring - Coaching

* Mentored, Managed and coached a cross functional team of 7 people including programmers, help desk tech, system administrator, Project Manager and a QA person.
* Added our first formal Help Desk position and helped to create standard procedures for it.
* Served as General Manager of a SAAS company that provided a management solution for Dairy Producers.  Also served on the board of Directors in that capacity
* Managed sales people and telemarketers, leading to one of the best months in sales for that office.

Creativity - Innovation

* Created an extremely flexible rule driven file conversion utility that greatly simplified our ETL.
* Designed and programmed a population based Dairy cow mating program that is still unique in the industry.  It was based off of my idea.  It is still used in multiple countries around the world.
* Saved the company $30,000 by programming a mobile data collection app that could adjust to multiple source files and could even display custom keyboards. It was also done 2 months ahead of schedule.

Process Improvement

* Created a new process and designed and programmed the required software to reduce catalog creation time from 2 weeks to 2 days.
* Created a new process and programmed the required software to allow some of our field people to back up their files and download required software updates with the push of one button on their laptops.

**Employment History Summary**

ENTWINE, LLC Reedsburg, WI Owner, Consultant 2017-Current

ACCELERATED GENETICS Baraboo, WI Director of MIS: 2012 – 2017

IT Project Manager: 2007 – 2012

Senior Application Developer: 2001 – 2007

General Programmer: 1996 – 2001

GLOBAL AG CONNECTIONS Baraboo, WI General Manager: 2011 – 2017

THE COMPUTER SHOP Reedsburg, WI Computer Programmer: 1995 – 1996

MID-STATE TECHNICAL COLLEGE Adams, WI Instructor: 1995 – 1996

TERRACE HOMES Adams, WI Network Manager/Sales: 1993 – 1995

HEALTH-MOR INCORPORATED Midwest Independent Contractor: 1991 – 1993

ENERGY LIGHTING CONSULTANT Midwest Self Employed: Pre – 1991

OSHKOSH TRUCK CORPORATION Oshkosh, WI Senior Layout Draftsman: Pre – 1991

**Educational History**

PEOPLE-FIRST Zoetis

FUNDAMENTALS OF PROJECT MANANGEMENT Richard Pryor

LEADERSHIP, TEAM BUILDING AND COACHING SKILLS Richard Pryor

AAS-MECHANICAL DESIGN North Central Technical College: Wausau, WI

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Reedsburg, WI 53959 **Professional Experience** millerj.2092@gmail.com

**Entwine, LLC – 9/17 to Current**

*Entrepreneurship - Consulting*

* Owner & Technology Consultant
* Software & database development

**Accelerated Genetics - 2/96 to 8/17**

*IT Director – Team Mentor – Technical Lead – Application Developer*

*Solution Creator – System Integrator – Project Manager*

**Career Path:** General Programmer – Senior Application Developer – IT Project Manager – General Manager of GAC Software – Director of IT

**Software I created and programmed: GEM & IMAGE:** <http://www.accelgen.com/dairy/profit-tools.aspx> **ASAP:** <https://goo.gl/U1hEp3>

**Director of IT/IS**

* Led and mentored developers, hardware/networking specialists, QA people and consultants.
* We supported hundreds of users and handled new technology initiatives.
* We programmed in C#, HTML, Javascript, VB6 and COBOL.
* We ran a virtualized infrastructure on VMWARE utilizing both Linux and Microsoft products.
* We provided a VOIP phone system based on Asterisk.
* Reduced support call volume to developers by adding a Help Desk position.
* Increased productivity by facilitating a “Work at Home” policy for the developers.

* Instrumental in the selection of our new Acumatica ERP system
* Provided technical guidance throughout our conversion.
* Created and performed the ETL process to migrate the data to our new ERP system.
* Helped to Re-Brand the company.
* Served on the commission review committee.
* Helped to make successful sales calls to large dairies.
* Developed and programmed an innovative population mating program (IMAGE) from a concept I originated. It is unique in the industry. <http://www.accelgen.com/dairy/profit-tools.aspx>
* Developed and programmed a dairy management program (ASAP) for hand held devices. This program was known for its intuitive and easy to use interface. <https://goo.gl/U1hEp3>
* Sole programmer of our GEM (Genetic Evaluation and Mating) program. It is used across North and South America and in Australia and China. We have mated millions of cows using this program. <http://www.accelgen.com/dairy/profit-tools.aspx>
* Worked with users to ensure software was complete and bug free.
* Created and programmed a data collection program for hand held devices. Saved the company $30,000 and several months in development.
* Developed and programmed an innovative system that allowed us to speed catalog production from 2 weeks to a couple of days. This provided a competitive advantage due to the data release cycle in our industry.
* Created infrastructure to overcome many shortcomings of our old business system.

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Reedsburg, WI 53959 **Professional Experience** millerj.2092@gmail.com

**Global AG Connections Subsidiary (GAC) General Manager - 2011 to 2017**

*Entrepreneurship - Branding*

* Responsible for all aspects of the business. - [https://gac-software.com](https://gac-software.com/)
* Collaborated on the company branding,
* Oversaw product development & managed customer service
* Served as a member of the GAC board of directors.

**9/95 – 2/96 The Computer Shop Computer Programmer**

*Excel Development – Database Development - UI Design*

* Created a solution to track children and funding across multiple child welfare offices.
* Developed a record keeping solution for a homeowners association and maintained it for them up until a year ago.
* Assisted Equity Coop to transition off of their mainframe.

**9/95 – 6/96 Mid-State Technical College Instructor**

*Basic Teaching Skills - Mentoring Techniques*

* Taught courses on Basic PC Skills, Beginning Internet Skills and Beginning Data Base Skills.

**2/93 – 9/95 Terrace Homes Network Manager/Sales**

*Large Item Sales - Network Management*

* Sold approximately $800,000 worth of homes the first year.
* Maintained their Novell Network & handled the computer help desk responsibilities.
* Programmed a solution to price and schedule houses.

**5/91 – 2/93 Health -Mor Incorporated Independent Contractor**

*Luxury Item Sales - Group Training - Sales Manager*

* Sold products to end-users.
* Promoted to Divisional Manager. Responsible for hiring and training of salespeople.
* Transitioned to Assistant Manager of a store. Managed the telemarketers and salespeople.

**Pre - 1991 Energy/Lighting Consultant Self Employed**

*Corporate Sales - Spreadsheets - Entrepreneurship*

* Designed and used complex spreadsheet proposals which demonstrated the cost effectiveness of new lighting systems.
* Sold energy efficient lighting systems to business & government customers using a low-pressure need based sales approach.
* Researched new products and techniques.

**Pre – 1991 Oshkosh Truck Corporation Senior Layout Draftsman**

*Mechanical Design - CAD Drafting - Troubleshooting*

* Designed electrical, hydraulic and pneumatic systems.
* Troubleshot issues on new designs.
* Effectively communicated with manufacturing as an Engineering liaison.

**Hobbies and Interests**

* Travel
* Wood Working
* Writing

**Volunteerism**

* Past President - Reedsburg Jaycees
* Chairman -St. Vincent DePaul Store Committee