### Noman Said

CEO at SI Global Solutions

#### Summary

Over Seventeen years of experience in Operations, finance, banking, fund management, I.T financing and accounting adopted in strategic planning, business operations and management of financial business.

Specialties: Finance, Operations, Business Contitnuity, Investments, I.T financing. Setting up new businesses

#### Experience

#### CEO at SI Global Solutions Pvt. Ltd

March 2016 - Present (1 year)

SI Global Solution is the fastest growing System Integrator and Consultancy Company having presence in USA, UAE and local branches in Pakistan spread across Lahore, Karachi and Islamabad. We specialize in delivering application software, web based, e-commerce and cloud services as well as core networking solutions.

Our mission is Technology enable and Transformation in the Information and Communication Technology and design, develop and implement methodologies with professional technique for the use of industries to help them to operate more competitively through effective acquisitions, integration's and upgrade their enterprise knowledge

Our global best practices empower us to offer future proof integrated solutions with advance technology methods that enable our clients to stand out in the market, boost productivity which results in increased role on their Information Technology solutions.

#### D. CEO/ V.P Operations at Getronics

March 2011 - Present (6 years)

**Finance Manager at Arwen Tech** March 2007 - July 2011 (4 years 5 months)

#### Board Member and Hon.Treasurer at SMB Board

December 2002 - 2010 (8 years) SMB is a NPO and focussed on providing quality education

#### Manager Accounts and Finance at Gerry's Softlogic (Pvt) Ltd

March 2003 - March 2007 (4 years 1 month)

#### Senior Manager Treasury and CFO of offshore business at SB Tradings U.S.A

#### February 2001 - July 2002 (1 year 6 months)

Responsibilities included preparation of budget, costing and preparation of books of accounts, Monitoring finance and offshore business financial reporting, Project Financing, Debt restructuring, corporate finance, money market and portfolio management, Dealing with different Joint Venture, Marketing of Financial Products Partners coordination with state department.

#### Manager at Sindh Abadgars Sugar Mills

1993 - 1998 (5 years)

#### Projects

**City Surveillance** June 2010 to May 2012

#### Members:Noman Said

Building a High-Definition (HD) and intelligent video surveillance system is an effective security method. Video surveillance systems typically require substantial storage space, which is costly. AGCN uses proprietary technology to significantly decrease storage usage and save investment costs

#### Skills & Expertise

**Business Analysis Financial Reporting Risk Management Team Management Financial Analysis Internal Audit** Management Forecasting **Project Planning** Leadership **Vendor Management Budgets IT Service Management** Teamwork **Business Development** Finance **Banking Project Management Strategic Planning Strategic Leadership** Visionary ITIL Entrepreneurship

#### Budgeting

#### Education

#### PICG

Certified Director, Corporate Governance leadership skills (CGLS), 2014 - 2014

#### S.M Law College

Bachelor of Laws (LLB), Law, 2009 - 2012

#### Karachi University

Masters, International Relations, 2005 - 2006

#### Karachi University

Masters, Economics, 2003 - 2003

Activities and Societies: • Member Institute of Internal Auditors. • Member ISACA • Member of the Board and Member Finance Committee (Sindh Madressah Board) established in 1885. • Member of International who is who of professionals. • Member Fund Managers Association . • Member Institute of Financial consultants.

#### IFC

CFC, Finance, 2001 - 2002

#### CFA

CFA, Finance, General, 2000 - 2002

#### California State University-San Marcos - College of Business Administration

MBA, Finance, 1995 - 1998

#### ICOR

Certified Organizational Resilience Specialist, Business resilience and contiutiy, 2013

#### Loyalist

ITIL- Information Technology Infrastructure Library, 2013

#### Interests

Reading

Music

Certified Information Systems Auditor (CISA)

• Professional Diploma in Project Management

- International who is who's of Professionals.
- Diploma in Financial Management and Accounting.

#### Languages

English(Native or bilingual proficiency)UrduPunjabiSindhiImage: Sindhimid state sta

## Noman Said

CEO at SI Global Solutions

# Linked in.

#### 12 people have recommended Noman

"I have got a chance to work with Noman Said in previous company (AGCN). His administrative and managerial expertise are one of the best that i have witnessed in my career. Other skills that impressed me were his contractual and legal documentation that we jointly did upon finalisation of orders and start of project. He might have not noticed but i have learned a lot for him.....Definitely a C-level person "

## — Jahanzeb Afzal PMP, EMCISA, CDCP, CDCS, Technical and Project Manager, AGCN Pakistan, reported to Noman at Getronics

"Noman is a person of integrity, loyalty and knowledge. I was amazed to see Noman's command over the business flow soon after he joined our group. His dedicated and straight-forward approach to problems is unique and uncommon. His ideas are fresh and based on logic. His sincerity is unquestionable in any case. Noman is an asset to any organization which can truly see and utilize his strengths, unmatched educational forte, his hunger for success coupled with his down-to-earth personality."

#### - Khurram Salim, worked directly with Noman at Getronics

"I have worked with Noman, he is very friendly and cooperative, he always help others. He is a highly qualified Finance and Management expert and proved and showed his professional expertise many times. I found him very capable, positive, energetic, an efficient team player and very well organized individual,manager and leader."

#### - Ahsan Ullah (Khan) - CCIE, worked with Noman at Getronics

"I had a pleasant working experience with Noman Said, I usually had to get my project's costings and draft agreements approved by him and he used to pinpoint the minute financial and legal details which I normally unable to address. Sometimes, it looked awkward for me to go back and rework but it always turned out to be in favor of Arwen Tech and it was of greater positive impact in the long run. He is extremely resourceful when it comes to financial and legal business matters and decisions. He leads his team by taking the full ownership of the projects and clearly define the roles of each team member. Financially speaking, he is a tangible asset and he also possesses some great intangible values such as integrity and down-to-earth nature which makes him inseparable part of any organization."

#### - Zee Waqar Ahmed Samdani (MBA Marketing, MCTS), worked with Noman at Arwen Tech

"Noman is always worked in win/win with internal & external customers. He is very empathizing but principal centric in his professional field. Noman has an excellent skill of problem solving with third alternative and always there to support as a team player. Simply an excellent resource in his field – no match of him."

#### - Hasham Qayyum, worked with Noman at Arwen Tech

""Noman is a talented person and extremely dedicated to his work and responsibilities. Noman's positive attitude and interpersonal skills make him great to work with. He will be a great asset in any dynamic work place. He always strives to excel in whatever he does; will go out of his way to help and assist others. He is a strong team player."

#### - Raj Khatri, worked indirectly for Noman at Arwen Tech

""I came across Noman as a highly motivated, proactive & energetic individual, who possesses that rare ability to gel together vastly varying individuals into a unified team. I'd highly recommend him for leadership roles in Finance management""

#### - Immaduddin Samdani, worked with Noman at Arwen Tech

"Noman is a problem solver, with his mature attitude and down to earth approach makes him a unique Finance & Accounts Manager. His experience speaks for his credits! It was good working with him."

#### - Emad Rizki, worked directly with Noman at Arwen Tech

"Noman: a very calm and humble person, always available to assist and help. Strong financial and management knowledge. I never saw him depressed and de-motivated. He is self motivated person. Good initiator and coworker."

#### - Shar Bano, worked with Noman at Arwen Tech

"The best in practice finance guy I know ... very friendly and supportive ... "

#### - Zahid Iftekhar, PMP, worked with Noman at Arwen Tech

"I would like to convey my sincere appreciation for the fine job Mr. Noman Said, as a Finance team member in the capacity of Manager Accounts, done while working at Gerry's. His ability to adjust the work schedule according to the need and requirement of the company was a wonderful reflection of our Finance Department. Through his positive attitude, late sitting and restless working on holidays enabled Finance Department to meet the dead line set up by the management. His enthusiasm and ability to motivate collogues and his patient manner under stressful conditions was a great help to me when my frustration was at an all-time high, has resulted in a significant increase in productivity. I am grateful and honor his loyalty to the company and his interest in the job. It helped our company succeed on a daily basis. I have my all time regards, admire and value his reliability. SULTAN MEHMOOD TAJWANI Manager Finance, Administration & Company Secretary WT Logistics (Pvt) Ltd. E-mail : sultan.tajwani@wtl-logistics.com tajwani\_smt@hotmail.com"

#### - Sultan Mehmood Tajwani, managed Noman at Gerry's Softlogic (Pvt) Ltd

"Mr.Noman has got an excellent knowledge base on the diverse dynamics of business. If you want to seek an advice on any business or finance issues, he will have a sound advice for you. He can inter-relate very effectively his finance and business management skills with his project management skills and the outcome of this fusion speaks out for itself. A team player like him is a valuable asset for any organization's management team and I consider myself very fortunate to get an opportunity to work with him."

#### - Noman Bari, worked with Noman at Gerry's Softlogic (Pvt) Ltd

Contact Noman on LinkedIn