



NISARG SHAH

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PERSONAL SUMMARY

A results driven, self-motivated and resourceful managing director with a proven ability to develop and strengthen management teams in order to maximise company profitability and efficiency.

Experienced leading and growing all sectors of a business to make it a dynamic and progressive organisation. Possessing excellent communication skills and able to establish sustainable and profitable relationships with customers, suppliers and stakeholders across the world.

WORK EXPERIENCE

Director & Mobile App Head, Techleos Solutions Pvt. Ltd.
Ahmedabad, Gujarat – 2012-2014

Currently working as an Mobile Application Expert & Director at Techleos Solutions Pvt. Ltd. – one of the leading software development company based in Gujarat, India.

Highly interested to learn new technologies , innovations and encourage creative aspect of each member of my team at techleos.

The company is focused mainly on three areas of software development – Web Development, Mobile Apps Development and Web/Mobile Design.

In web we only work on open source technology PHP and its CMS wordpress, in mobile we have our hands on core I-phone and Android and in Design, we do web designing and coding to responsive HTML5/CSS3 as per the clients' requirements.

Responsibilities :

- Identifying, developing and directing the implementation of business strategy.
- Cultivating the companies reputation in the market & with customers & suppliers.
- Involved in planning & organising the organisation's activities to achieve targets.
- Responsible for the Profit & Loss responsibility for the business.

- Liaising with officials of government departments and regulatory bodies.
- Managing multi-disciplined teams and resolving any conflicting priorities.
- Developing business plans and preparing comprehensive business reports.
- Improving margins and maintaining a high quality service to clients.
- Reviewing, refining and developing the strategy and direction of the company.
- Building client relationships that result in revenue and profitability growth.
- Responsible for the companies health and safety and legislative adherence.
- Creating and maintaining links with other trade and professional associations.
- Keeping control of business expenditure, ensuring it's within agreed budgets.

EDUCATION

Gandhinagar Institute Of Technology

B.E. in Computer Science – 2008-2012

SKILLS

- Strong leaderships skills in board governance, new business development.
- Comprehensive understanding of financial management principles.
- Entrepreneurial with commercial acumen and excellent management skills.
- Results-oriented with a positive outlook, and a clear focus on high quality and business profit.
- A motivated team player who is results driven.