**Nathan E. Yates**

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**PROFESSIONAL SUMMARY**

Results-driven, high-initiative small business professional with demonstrable ability to solve problems, drive website projects to completion and perform financial analyses.

**EXPERIENCE**

**FORWARD VIEW CONSULTING** Clintwood, VA

Owner & Lead Consultant 2014-present

* Built new consulting firm focusing on financial research/analysis and website development.
* Utilizes a range of technology tools to study the financial markets and construct client sites.

**SOUTHERN NEW HAMPSHIRE UNIVERSITY** Manchester, NH

Adjunct Professor 2014-present

* 21st century business educator utilizing Blackboard LMS.
* Approved to teach Money and Banking (ECO-306), Principles of Finance (FIN-320) & Personal Financial Planning (FIN-250) classes.

**LANGENBERG & COMPANY** Chicago, IL

Research Associate 2013-2014

* Ranked #1 of 28 in firm internship program; promoted to Research Associate in less than three months. Demonstrated ability to wear multiple hats.
* Responsible for maintaining and updating earnings models on complex diversified global industrial companies including GE, EMR, MMM, UTX, HON, DHR, DOV, ABB, ROK and AME and proprietary analytical data packs on 30 key companies overall. Regularly speaks and communicates with senior executives of covered companies.
* Prepared forty-page in-depth corporate reports, brief research notes, blog articles and social media content.
* Led Mining Team Analyst: Managed three interns including data collection, survey work and management interviews.
* Coal industry research project contributed to gaining two new key clients.
* Regularly identified, cultivated and built new research assets including field contacts, online information sources in oil and gas, mining, aviation, machinery, and related heavy industry sectors.
* Maintained and updates distribution lists and uploads written research reports.
* Rebuilt L&C website structure by identifying seven security gaps and updating software. Also updated site content.
* Created customized company blog in WordPress to boost industry mindshare and enhance digital marketing.

**EDUCATION**

**SOUTHERN NEW HAMPSHIRE UNIVERSITY** Manchester, NH

***Master of Science in Finance – Concentration in Investments and Securities*** 2011-2013

* Graduated Summa Cum Laude; GPA 4.00
* Selected as Outstanding Student in M.S. in Finance Program (2013)
* Placed #3 of 40 in SNHU stock picking contest (2012)

**SOUTHERN NEW HAMPSHIRE UNIVERSITY** Manchester, NH

***Bachelor of Science in Economics and Finance; Minor in History***  2007-2011

* Graduated Summa Cum Laude; GPA 3.96
* Selected as Outstanding Student in Economics & Finance Program (2011)
* Gold Key recipient from School of Business (2011)
* Delta Mu Delta U.S. National Honor Society for Business Administration (2010)
* Placed #5 of 70 in SNHU stock picking contest (2008)

**SKILLS**

Capital IQ, Pinpointe, ValuEngine, StatTools, JMP, Minitab, Excel, PowerPoint, Word, Access, Squarespace, Photoshop, WordPress, Drupal, Cisco WebEx.