# Shivam Sharma

LinkedIn: https://www.linkedin.com/in/shivam-sharma-zestminds/
Portfolio: https://www.upwork.com/freelancers/shivram2

## Professional Summary

Highly skilled and motivated AI and Full Stack Developer with over 13 years of experience in the IT sector. Proven expertise in AI-driven solutions, particularly in developing and deploying GPT-based applications. Strong background in AI audits, lead generation, AI agent development, content automation, and workflow automation. Dedicated to delivering exceptional results with a client-centric approach.

## Key Skills

• AI and Machine Learning
• GPT-based Solutions
• TensorFlow, PyTorch, OpenAI
• AI Audits and Lead Generation
• AI Agent Development
• Content and Workflow Automation
• Full Stack Development (PHP, Python, Node.js, React, Angular)
• Excellent Problem-Solving
• Strong Communication Skills

## Professional Experience

### Senior Sodtware Engineer

Zestminds Technologies Pvt Limited - 2017 to Present

• Lead a team of 40+ professionals in delivering diverse projects in e-commerce, elearning, marketplaces, CRMs, and more.
• Conduct comprehensive AI audits to identify opportunities for business improvement and profitability.
• Develop and deploy AI-driven solutions including AI lead generation funnels and tailored GPTs for various business needs.
• Implement content automation strategies to streamline content creation and distribution, enhancing online presence.
• Automate workflows to boost productivity and reduce operational costs for clients.
• Ensure a client-centric approach in all projects, tailoring solutions to meet unique client needs.

### Senior Full Stack Developer
Zapbuild Technologies Pvt Ltd - 2009 to 2017

• Developed and maintained full-stack applications using PHP, Python, Node.js, React, Angular, and other technologies.
• Integrated AI and machine learning capabilities into existing applications to enhance functionality and user experience.
• Collaborated with cross-functional teams to deliver high-quality software solutions on time and within budget.

## Relevant Projects

### Patibl (https://patibl.com)
• Designed and implemented AI-driven solutions to enhance user engagement and interaction.
• Developed intelligent lead generation funnels to capture and qualify leads efficiently.
• Automated content creation and distribution to maintain an active and engaging online presence.

### Mode Insurance Services (https://www.modeinsuranceservices.com/)
• Conducted AI audits to identify opportunities for improving operational efficiency and profitability.
• Developed tailored GPTs for customer support and sales, ensuring a client-centric approach.
• Automated workflows to eliminate manual tasks, boosting productivity and reducing operational costs.

### Dealership Performance CRM (https://www.dealershipperformancecrm.com/)
• Led the development of a comprehensive CRM system with integrated AI capabilities.
• Implemented AI-driven solutions for lead generation, customer support, and sales.
• Streamlined workflows and automated repetitive tasks, enhancing overall productivity.

## Education
Master's Degree in Computer Science, [Punjabi University], [2009]

## Professional Development
• Regularly attend industry conferences and workshops to stay updated with the latest advancements in AI and machine learning technologies.

## References

Available upon request.