**NAVDEEP GARG**

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***Seeking Managerial assignments in Consumer Insights/ Marketing / Info Consulting/ Business Development / Client Relationship Management with a growth oriented organization.***

**PROFESSIONAL SYNOPSIS**

Over 8+ years of experience in Information Technology, Market Research / Info Consulting /Project / Institutional Sales, Business Development, Client Relationship Management and Team Management.

**CURRENT FOCUS:**

In partnership with NIIT TECHNOLOGIES for BFSI Solutions like CBS, AML, RTGS & NEFT.

In partnership with MOTHERSONSUMI INFOTECH & DESIGN LTD for BFSI Solutions .In partnership with AGS transect for ATM Services as [ATM Solutions on turnkey basis, micro ATM under financial inclusion].

In partnership with MAGENTO, PESTASHOP, WORPRESS, BIGCOMMERCE, SHOPIFY for E- COMMERCE.

In partnership with XERO for accounting system.

In partnership with OPEN ERP, SAP for ERP Solutions.

In partnership with ZOHO, SALESFORCE FOR CRM Projects.

**Work Experience**

* **December 2013 till date – Opened new branch of REVINFOTECH PVT LTD in MOHALI.**
* **April 2013 till date- Director of REVINFOTECH INC., CANADA.**
* **MAY 2010 till date – Founder of MY VIRTUAL TEAMS.**
* **December 2009 till date- Founder of USSYS a software company.**
* **October 2009 till date - Founder of SAPGRC.PRO**
* **May 2008 till date – SAP Consultant of OSSAGHO CORPORATION.**
* **August 2007 till date – Founder of REVCAPITAL SERVICES PVT LTD.**
* **June 2007 till date – Settled as a director in software under the name REVINFOTECH PVT LTD.**
* **March 2006 to May 2007 - Worked as senior developer in VIRSA SYSTEM, CHANDIGARH**
* **Year 2005 to Feb 2006 – Worked as a developer in IDS INFOTECH, CHANDIGARH.**

**ORGANISATIONAL EXPERIENCE**

**October 2013 till date, with REVINFOTECH INC.CANADA (**[**www.REVINFOTECH.ca**](http://www.REVINFOTECH.ca)**)**

**REVINFOTECH** is the Best Company in Punjab regions. The company is known for setting its benchmarks in innovation and owns some of the best known IT Services in the country and Abroad.

**Designation: Director**

**Categories:**

* IT Services
* Software Development
* Mobile Application development
* Web Marketing

• All research leading to marketing mix development, in-market performance tracking

• Bringing in consumer insights leading to mix development, course corrections, and strategy formulation

• Critical decision support role, using researches, insights & other data.

• Work closely with project sponsor & project head & external project consultant in cases required

**MAY 2010 till date – Founder of MY VIRTUAL TEAMS.**

**MY VIRTUAL TEAMS** is one of the leading company in technical virtual Manpower in offshore development center.

* Generated sale of IT services of more than 10 million dollars.
* Implemented new ideas to manage the virtual team.
* This whole concept is actually implemented by having a knowledge from the book virtual teams.

**December 2009 till Date- as the Founder of USSYS**

**USSYS** is one of the leading company in software.

**Designation: Director**

**Key Result Areas**

* A part of the core team taken on board during launch of USSYS in India. As a Director, a key contributor to USSYS entry and growth strategy by ensuring
* Smooth business transition of client accounts.
* Set-up & implement processes & systems,
* Ensuring adequate resourcing for key client accounts allocated
* Accomplishments:
* Ensured smooth transition of business for all given key accounts, with demonstrated client engagement & customer delight.
* Demonstrated growth in revenue from not only new businesses but also additional business from existing key accounts.
* Implemented processes & systems in alignment with globally mandated policies.
* Build a team of highly competitive & competent research team leading to successful transition of client account.

**Key Clients/Categories:**

Telecom: Airtel

**October 2009 till date - Founder of SAPGRC.PRO**

**SAPGRC.PRO** is one of the leading company to provide the SAPGRC solutions.

* We check the governing, risk &compliance issues of any organization using access matrix which

Clearing defines the role of top to bottom management with security features in SAP.

**August 2007 till date – Founder of REVCAPITAL SERVICES PVT LTD.**

*REVCAPITAL SERVICES PVT LTD* is one of the leading Stock Management Consultancy firms specializing in People & Organization strategy solutions.

**Designation: Director.**

**Key Result Areas**

* As Director, I was leading a team of 6 (consultants & business analysts); responsibilities encompassed business leadership, financials, client relationship management & people management.
* Key contributor towards building Rewards Information Services business in India from “start-up” (two and a half years of inception) to viable, sustainable business in a highly competitive market.
* Achieved YOY revenue growth rates of 100%
* Improving client relationships, with a key focus on maximizing customer loyalty, thereby ensuring high proportion of refer and repeat businesses vis-à-vis new sales. (Currently 30% of the business is referral or renewed)
* Build team of highly trained and motivated rewards professionals to take on business challenges.

**June 2007 till date – Settled as a director in software under the name REVINFOTECH PVT LTD**

**REVINFOTECH PVT LTD. (co-founder***)* is our first software company, we have started our first step towards software and IT Services through this Organization.

Designation: Director

**Key Result Areas**

**More than 1000 projects completed majority was offshore clients.**

* Lead team of 15 researchers, with defined business targets. Role encompassed independent client business & servicing, business development, project & people management.

**Accomplishment**:

* Lead Outsourced Info Consulting Initiative: Key lead for Outsourced Info consulting.
* Distinction of presenting solutions for technical issues.
* Was recognized as one of the fastest growing research talent in the organization.

***Key Clients across Industry Verticals***

* Successfully handled numerous reputed clients’ across various sectors, viz.:

- **IT:** HCL Commet, HCL Technologies

- **Telecom:** Airtel and Tata.

- **Utilities:** Malwa group, Paper Wallet, Shreeodiz,

 **March 2006 to May 2007 - Worked as senior developer in VIRSA SYSTEM,CHANDIGARH**

**Worked as a Project lead in this organization.**

**Client : PUMA, Reebok and Adidas**

 **Year 2005 to Feb 2006 – Worked as a developer in IDS INFOTECH, CHANDIGARH.**

Started my career as a web developer.

**TECHNOLOGIES KNOWN**

LANGUAGE

* C
* C++
* PHP
* JAVA
* ABAP
* OBJECTIVE C
* C#
* VISUAL BASIC
* RUBY ON RAIL

FRAMEWORK

* .NET
* ASP.NET
* CAKEPHP
* CODEIGNITE
* ZEND FRAME WORK
* YII

CMS

* WORDPRESS
* MAGENTO
* DRUPAL
* JOOMLA
* .NET NUKE
* 3D CART
* SHOPIFY
* BIG COMMERCE
* SQUARE CART
* OPEN CART
* NOP COMMERCE
* NETO
* CS CART

DATABASE

* MSSQL
* MYSQL
* FILE MAKER
* ORACLE
* DB2

JAVA SCRIPT FRAMEWORK

* EXTJS
* ANGULARJS
* NODEJS
* JQUERY

SOURCE CONTROL

* SVN
* GIT
* TFS

REPORTING TOOLS

* I-REPORTS
* CRYSTAL REPORTS
* Pentaho

TESTING TOOL

* Bugzila
* QTP
* SeliNIUM
* Compelte 7

Operating System

* Windows ,
* Liunx Centos
* DebiaN
* ubuntu
* Red Hat
* Fedora
* Mac Tiger X

Document Management System

SHARE POINT, *alfresco*

WeB SERVER

* IIS
* APPACHE TOMCAT

CRM

* SALE FORCE ,
* SUGAR CRM
* Vtiger

ERP

* SAP
* OPEN ERP,
* Sage 50

CLOUD

* AMAZON
* GOOGLE
* RACK SPACE

Many more

**ACADEMIC QUALIFICATIONS**

* Masters in Computer Application from Punjab University , Chandigarh.

**ACADEMIC ACCOLADES**

Functioned as:

* Member of SCINTILLA IN Masters and class representative throughout.
* Head Boy in School.
* Successfully conducted Seminar on Knowledge Management in Chandigarh.
* Represented the University in Inter-Collegiate Debates & Elocution competition & won first prizes.
* NCFM Certified with 80%.
* Cloud Certification with 72%.
* ABAP with 58%.
* Conducted seminars and presented papers and organized cultural activities.

**Permanent Address**

 Residential Address : H.NO 178.W.NO 12 ,GREEN AVENUE AHMEDGARH DIST.SANGRUR

**References**

To be provided on request