

what

I am a consultant. You bring me in and I solve problems. I have been doing this for over twenty years, and I’m pretty darn good at it, with experience in industries ranging from Healthcare to Manufacturing to Entertainment and more.

I do lots of things:

- I analyze. I look at business processes, workflows, systems, technology, policies and procedures and the overall company environment, and find ways to improve effectiveness, efficiency and morale.
- I develop software. I architect, design and program the database, business logic and presentation layer of systems that support company operations.
- I write. I author corporate policies and procedures manuals, operational audits/assessments, technical documentation and more to provide companies with crystal-clear documents that support their operational and legal requirements.
- I improve you. Your business will run more efficiently, have less ambiguity in operations and will exhibit increased efficiency and profitability when I’m done. That’s the whole point.

how

My undergraduate degree is a BBA with a concentration in Finance. I started my career in Accounting and Finance and segued into financial systems and subsequently software systems in general. Throughout that evolution I taught myself to program, and am now fluent in a number of programming languages and technologies with an emphasis on Microsoft technologies.

I know Accounting, and can sling debits and credits. I know Finance, and can discount cash flows or analyze arbitrage opportunities or Bollinger bands. I know systems architecture, programming and database design, and can develop front-end/back-end systems and advanced SQL functions and procedures. I have outstanding written and verbal communication skills. I analyze business processes and workflows and find ways to streamline operations.

I understand operations and the real environment within which businesses operate. I’ve worked with experts in disciplines ranging from Accounting and Finance to Lean Manufacturing to Entertainment and more, and can apply these disparate areas of knowledge to your specific requirement. I build software systems to support operations.

The following smattering of keywords summarize my expertise across a number of disciplines:

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|--------------------------------|------------------------------------|-----------------------------------|
| Microsoft SQL Server | VB .Net, C#, Javascript | Web Applications Development |
| Stored Procedures Development | Microsoft WPF, XAML, WCF | Policies & Procedures Development |
| Microsoft Azure Cloud Platform | Telerik DevCraft Tools, SyncFusion | .Net Platform, Windows OS |
| Microsoft Visual Studio | Desktop Applications Development | HIPAA, GAAP, SOX |
| ASP .Net, ASP .Net Core, MVC | Web APIs Development | MS Excel, Word, PowerPoint, VBA |
| SOAP, JSON, XML | N-Tier Architecture, MVVM, MVC | Systems Design and Architecture |
| Microsoft ADO/DAO/ODBC | OOP – Object-Oriented Programming | CSLA Framework |
| Business Process Analysis | Workflow Analysis | Corporate Controls Analysis |
| SyncFusion Tools | Microsoft Office VBA & Macros | JW Platform |

why

I enjoy solving problems. I don’t like administrative tasks or running things day-to-day. That’s why I’m a consultant. The vast majority of my entire career has been spent solving puzzles and creating solutions. That’s what I do. And if that’s what you need – hire me. I’ll get the job done and move on.

employment

dobbs enterprise solutions, inc.

1996 to present

Independent Consultant

Founded an independent consulting practice for helping companies manage their operations through process and systems analysis, design and implementation. Practice involves conducting operations audits of company processes; determining necessary controls, policies and procedures, information flow and support systems, then designing database, desktop and web-based solutions and systems to meet these requirements. The resultant benefits are improved company efficiency, flexibility, morale and accuracy of information.

Tenet Healthcare Corporation (National Medical Enterprises)

September, 1992 to May, 1996

Manager, Financial Systems and Reporting

Responsible for the ground-up design and implementation of Hyperion Enterprise™ financial consolidation and reporting database for a five billion-dollar per year corporation. Successfully managed the transition from the existing MicroControl® package to the newly designed Windows-based Hyperion system. Designed automated spreadsheet-based validation tools to assist in the analysis and tie-out of large amounts of financial data. Established general ledger interface specifications; coordinated out-sourced data feeds; managed consulting resources; interfaced with executive management regarding organizational structure and reporting requirements; built ancillary systems in Visual Basic to ensure data integrity and increase efficiency of G/L data loads. Improved the flexibility, scope and ease of financial reporting throughout all levels of the corporation through the use of graphical user interfaces, software and tools. Designed EIS interface with Hyperion On-Track software. Prepared quarterly Board of Directors financial presentations on corporate performance and reviewed these with executive management.

Senior Financial Analyst

Responsible for the design, implementation, consolidation and review at the corporate level of planning and forecasting models for a billion dollar per year division. Managed all operational aspects of the annual planning process, including model development (dBase/Clipper based), training, consolidation and review of completed budget packages. Responsible for the design and implementation of quarterly forecast models used extensively in tracking financial progress of the division. Performed trend, rate/volume analysis and expense/volume analysis on individual and consolidated forecasts. Designed and maintained Oracle database on plan and forecast information using Microsoft Excel as a front-end in order to quickly respond to ad-hoc information requests from top management.

Continental Cablevision of Southern California

February, 1989 to August, 1992

Financial Systems Analyst

Formulated and implemented region-wide budget model. Developed five-year forecast model. Heavy emphasis on developing software packages and operational systems to manage information and standardize region-wide functions.

Regional Inventory Accountant

Responsible for all operational and accounting aspects of managing a seven million dollar region-wide inventory. Designed a comprehensive inventory tracking system in dBase III/Clipper, and developed warehouse policies and procedures for inventory control. Reduced inventory shrinkage by 90%.

Staff Accountant

Full responsibility for all accounting for a 25 million dollar per year district, including revenue, expense and other journal entries, A/R, inventory and accrued liabilities reconciliations. Reduced the month-end close process timetable by over 50%.

education

Bachelor of Business Administration, Concentration: Finance, University of Massachusetts, Amherst
Deerfield Academy, Deerfield, Massachusetts (Secondary School)